

RBB Bancorp Reports Fourth Quarter and Full Year Earnings for 2022

January 23, 2023

Conference Call and Webcast Scheduled for Tuesday, January 24, 2023 at 11:00 a.m. Pacific Time/2:00 p.m. Eastern Time

Fourth Quarter 2022 Highlights

- Record net income of \$17.6 million, or \$0.92 diluted earnings per share, increased \$929,000, or 5.6%, from the prior quarter and increased \$1.9 million, or 11.9%, from the fourth quarter of 2021
- Loans grew by \$114.4 million, or 14.1% annualized, from the end of the prior quarter
- Declared \$0.16 per share quarterly dividend

LOS ANGELES--(BUSINESS WIRE)--Jan. 23, 2023-- RBB Bancorp (NASDAQ:RBB) and its subsidiaries, Royal Business Bank ("the Bank") and RBB Asset Management Company ("RAM"), collectively referred to herein as "the Company," announced financial results for the quarter and year ended December 31, 2022.

The Company reported net income of \$17.6 million, or \$0.92 diluted earnings per share, for the quarter ended December 31, 2022, compared to net income of \$16.7 million, or \$0.87 diluted earnings per share, and \$15.7 million, or \$0.79 diluted earnings per share, for the quarter ended September 30, 2022 and December 31, 2021, respectively.

"Loan growth, increasing loan yields and declining expenses drove record fourth quarter and 2022 results," said David Morris, President, CEO and CFO of RBB Bancorp. "The organizational re-alignment we began in the first quarter of last year is well underway with new hires and clearly defined responsibilities contributing to results. I'm also pleased to announce that we have concluded all internal investigations and have taken previously disclosed steps to address shortcomings and prevent future lapses.

While we made tremendous progress in 2022, we're not immune from market forces and the impact of the rate environment. We saw significant pressure on deposit costs in the fourth quarters which we anticipate will continue over the next few quarters."

"Despite the challenges Royal Business Bank faced in 2022, the strength of the franchise and focus of the management team delivered a record year of results and loan growth," said Dr. James Kao, Chairman of RBB Bancorp. "As shareholders, the RBB Board of Directors appreciates management's efforts over the past twelve months and looks forward to continuing to build on the momentum they have achieved."

Key Performance Ratios

Net income of \$17.6 million for the fourth quarter of 2022 produced an annualized return on average assets ("ROA") of 1.80% and an annualized return on average shareholders' equity ("ROE") of 14.59% compared to an annualized ROA of 1.72% and an annualized ROE of 13.93% for the third quarter of 2022. The efficiency ratio, which is defined in Selected Financial Highlights section, for the fourth quarter of 2022 was 31.67%, compared to 40.22% for the third quarter of 2022.

Net Interest Income and Net Interest Margin

Net interest income, before provision for credit losses, was \$39.0 million for the fourth quarter of 2022, compared to \$39.0 million for the third quarter of 2022. Net interest income remained flat as revenues from a \$162.7 million increase in higher-yielding average commercial real estate and mortgage loans was offset by costs of a \$250.0 million increase in average time deposits.

Compared to the fourth quarter of 2021, net interest income, before provision for credit losses, increased \$5.8 million from \$33.2 million. The \$5.8 million increase was primarily attributable to a \$414.1 million increase in average commercial real estate and mortgage loans partially offset by a \$161.0 million increase in average time deposits and due to increasing rates.

Net interest margin was 4.26% for the fourth quarter of 2022, a decrease of 5 basis points from 4.31% in the third quarter of 2022 primarily due to a 111 basis point increase in the average cost on interest-bearing deposits from 0.82% in the third quarter of 2022 to 1.93% in the fourth quarter of 2022. Cost of interest-bearing deposits increased due increasing market rates and peer bank deposit competition.

Noninterest Income

Noninterest income was \$2.4 million for the fourth quarter of 2022, a decrease of \$183,000 from \$2.5 million in the third quarter of 2022. The decrease was primarily driven by a \$153,000 decrease in gain on sale of loans and a \$143,000 decrease in loan servicing fees due to loan payoffs in the third quarter of 2022, offset by an \$85,000 increase in recoveries on purchased loans during the quarter.

During the fourth quarter loan sale volume and margins on loan sales decreased. The Company sold \$2.8 million in FNMA qualified mortgage loans for a net gain of \$69,000 during the fourth quarter of 2022 compared to \$3.8 million in FNMA qualified mortgage loans sold for a net gain of \$135,000 during the third quarter of 2022. The Company sold \$834,000 in SBA loans during the fourth quarter of 2022 for a net gain of \$43,000, compared to \$2.5 million SBA loans sold for a net gain of \$130,000 during the third quarter of 2022.

Compared to the fourth quarter of 2021, noninterest income decreased by \$804,000 from \$3.2 million. The decrease was primarily attributable to a \$1.7 million decrease in gain on sale of loans due to rate hikes that caused both sellable loan volume and premium decreases, offset by a \$323,000 increase in loan servicing fees due to loan payoffs slowing down in 2022, a \$300,000 decrease in unrealized loss on equity investments, and a \$265,000 increase in gain on derivatives.

Noninterest Expense

Noninterest expense for the fourth quarter of 2022 was \$13.1 million, compared to \$16.7 million for the third quarter of 2022. The \$3.6 million decrease was primarily attributable to a \$2.6 million decrease in salaries and employee benefits expenses due to bonus reversals related to executive compensation and lower commission expenses for decreased loan originations in the fourth quarter of 2022, a \$902,000 decrease in the provision for off balance sheet commitments due to the conversion to CECL, and a \$103,000 decrease in data processing expenses.

Noninterest expense decreased from \$13.3 million in the fourth quarter of 2021. The \$207,000 decrease was primarily due to a \$641,000 decrease in legal and professional expenses due to the completion of the previously disclosed Board special investigation, offset by a \$365,000 increase in data processing expenses.

Income Taxes

The effective tax rate was 30.5% for the fourth quarter of 2022, 27.8% for the third quarter of 2022, and 30.0% for the fourth quarter of 2021. The Company recognized a tax benefit from stock option exercises of \$9,000, \$276,000 and \$215,000 for the fourth quarter of 2022, the third quarter of 2022, and the fourth quarter of 2021, respectively. The Company amended its 2020 tax returns and 2018 California state tax return and recorded a total of \$300,000 tax expense reduction in the third quarter of 2022.

Loan and Securities Portfolio

Loans held for investment, net of deferred fees and discounts, totaled \$3.3 billion as of December 31, 2022, an increase of \$115.5 million from September 30, 2022, and an increase of \$405.1 million from December 31, 2021. The increase from September 30, 2022 was primarily due to a \$107.8 million increase in single-family residential mortgage loans and a \$91.3 million increase in commercial real estate loans, offset by a \$76.6 million decrease in construction and land development loans and a \$3.6 million decrease in commercial and industrial loans. The increase from December 31, 2021 was primarily due to a \$459.5 million increase in single-family residential mortgages and a \$64.1 million increase in commercial real estate loans, offset by a \$67.5 million decrease in commercial and industrial loans and a \$26.3 million decrease in construction and land development loans.

During the fourth quarter of 2022, single-family residential mortgage production was \$130.8 million while net payoffs and paydowns were \$21.4 million. During the third quarter of 2022, single-family residential mortgage production was \$191.8 million while payoffs and paydowns were \$36.2 million.

There were no mortgage loans held for sale as of December 31, 2022 compared to \$1.2 million as of September 30, 2022 and \$6.0 million as of December 31, 2021. The Company originated approximately \$889,000 in FNMA mortgage loans for sale for the fourth quarter of 2022, compared with \$1.8 million during the third quarter of 2022.

In the fourth quarter of 2022, SBA loan production was \$10.2 million and total SBA loan sales were \$834,000 compared to SBA loan production of \$7.7 million and total SBA loan sales of \$2.5 million in the third quarter of 2022.

As of December 31, 2022, the Bank's total available-for-sale securities maturing in over 12 months were \$234.8 million. As of December 31, 2022 the Bank recorded gross unrealized losses of \$31.2 million compared to gross unrealized losses of \$2.3 million as of December 31, 2021.

Deposits

Deposits were \$3.0 billion at December 31, 2022, which was an increase of \$18.0 million compared to September 30, 2022. During the fourth quarter of 2022, noninterest-bearing deposits decreased by \$117.6 million due to the continued reduction of a single deposit relationship, interest-bearing non-maturity deposits decreased by \$266.8 million, and time deposits increased by \$402.4 million. As of December 31, 2022, there were \$255.0 million in brokered CDs, as compared to \$105.5 million brokered CDs as of September 30, 2022 and \$2.4 million brokered CDs as of December 31, 2021. Compared to December 31, 2021, total deposits decreased by \$407.8 million primarily due to a \$492.7 million decrease in noninterest-bearing demand deposits, and a \$312.3 million decrease in interest-bearing non-maturity deposits, offset by a \$397.2 million increase in time deposits.

Asset Quality

Nonperforming assets totaled \$12.1 million, or 0.31% of total assets at December 31, 2022, compared to \$11.8 million, or 0.30% of total assets at September 30, 2022. The increase in nonperforming assets was due to the foreclosure of a property in the amount of \$284,000 that was transferred to Other Real Estate Owned (OREO) in the fourth quarter of 2022. Nonperforming assets consist of other real estate owned, loans modified under troubled debt restructurings ("TDR"), non-accrual loans, and loans past due 90 days or more and still accruing interest.

Our 30-89 day delinquent loans, excluding non-accrual loans decreased \$24.7 million to \$15.2 million as of December 31, 2022 compared to \$39.9 million as of September 30, 2022. 30-89 days past due loans at December 31, 2022 decreased primarily due to the completion of extensions on a construction loan of \$11.3 million on a project that is substantially complete and a commercial real estate loan of \$8.8 million. Both loans were delinquent for 52 days at September 30, 2022, and extended and back to current in October 2022.

In the fourth quarter of 2022, there were \$85,000 in net charge-offs, compared to net recoveries of \$127,000 in the third quarter of 2022 and net recoveries of \$46,000 in the fourth quarter of 2021.

The Company's emerging growth company ("EGC") status expired on December 31, 2022. The Company adopted ASU 2016-13 "Accounting for Credit Losses" ("CECL") retrospectively to January 1, 2022. Due to the adoption of CECL, the Company recorded a \$2.1 million transition adjustment for the credit for loan losses and a provision for unfunded commitments of \$1.0 million through retained earnings on January 1, 2022. Subsequent to CECL adoption, the Company recorded a provision for credit losses of \$3.0 million in the fourth quarter of 2022 compared to \$1.8 million in third quarter of 2022. The Company also recorded a reversal of provision for off-balance sheet commitments of \$930,000 in the fourth quarter of 2022 compared to a reversal of \$28,000 in the third quarter of 2022.

The allowance for credit losses totaled \$41.0 million, or 1.23% of loans held for investment at December 31, 2022, compared with \$36.0 million, or 1.12%, of total loans at September 30, 2022.

Stock Repurchase

During the fourth quarter of 2022, the Company repurchased 48,896 common shares at a weighted average price of \$20.77.

Corporate Overview

RBB Bancorp is a community-based financial holding company headquartered in Los Angeles, California. As of December 31, 2022, the company had total assets of \$3.9 billion. Its wholly-owned subsidiary, the Bank is a full service commercial bank, which provides business banking services to the Chinese-American communities in Los Angeles County, Orange County, and Ventura County in California, in Las Vegas, Nevada, in Brooklyn, Queens, and Manhattan in New York, in Edison, New Jersey, in the Chicago neighborhoods of Chinatown and Bridgeport, Illinois, and on Oahu, Hawaii. Bank services include remote deposit, E-banking, mobile banking, commercial and investor real estate loans, business loans and lines of credit, commercial and industrial loans, SBA 7A and 504 loans, 1-4 single family residential loans, automobile lending, trade finance, a full range of depository account products and wealth management services. The Bank has nine branches in Los Angeles County, two branches in Ventura County, one branch in Orange County, California, one branch in Las Vegas, Nevada, three branches and one loan operation center in Brooklyn, three branches in Queens, one branch in Manhattan in New York, one branch in Edison, New Jersey, two branches in Chicago, Illinois, and one branch in Honolulu, Hawaii. The Company's administrative and lending center is located at 1055 Wilshire Blvd., Los Angeles, California 90017, and its finance and operations center is located at 7025 Orangethorpe Ave., Buena Park, California 90621. The Company's website address is www.royalbusinessbankusa.com.

Conference Call

Management will hold a conference call at 11:00 a.m. Pacific time/2:00 p.m. Eastern time on Tuesday, January 24, 2023, to discuss the Company's fourth quarter and year-end 2022 financial results.

To listen to the conference call, please dial 1-888-506-0062 or 1-973-528-0011, the Participant ID code is 200944, conference ID RBBQ422. A replay of the call will be made available at 1-877-481-4010 or 1-919-882-2331, the passcode is 47492, approximately one hour after the conclusion of the call and will remain available through February 7, 2023.

The conference call will also be simultaneously webcast over the Internet; please visit our Royal Business Bank website at <u>www.royalbusinessbankusa.com</u> and click on the "Investors" tab to access the call from the site. This webcast will be recorded and available for replay on our website approximately two hours after the conclusion of the conference call.

Disclosure

This press release contains certain non-GAAP financial disclosures for tangible common equity and tangible assets and adjusted earnings. The Company uses certain non-GAAP financial measures to provide meaningful supplemental information regarding the Company's operational performance and to enhance investors' overall understanding of such financial performance. Please refer to the tables at the end of this release for a presentation of performance ratios in accordance with GAAP and a reconciliation of the non-GAAP financial measures to the GAAP financial measures.

Safe Harbor

Certain matters set forth herein (including the exhibits hereto) constitute forward-looking statements relating to the Company's current business plans and expectations and our future financial position and operating results. These forward-looking statements are subject to risks and uncertainties that could cause actual results, performance and/or achievements to differ materially from those projected. These risks and uncertainties include, but are not limited to, local, regional, national and international economic and market conditions and events and the impact they may have on us, our customers and our assets and liabilities; our ability to attract deposits and other sources of funding or liquidity; supply and demand for real estate and periodic deterioration in real estate prices and/or values in California or other states where we lend, including both residential and commercial real estate; a prolonged slowdown or decline in real estate construction, sales or leasing activities; changes in the financial performance and/or condition of our borrowers, depositors or key vendors or counterparties; changes in our levels of delinquent loans, nonperforming assets, allowance for credit losses and charge-offs; expectations regarding the impact of the COVID-19 pandemic; the costs or effects of acquisitions or dispositions we may make, whether we are able to obtain any required governmental or shareholder approvals in connection with any such acquisitions or dispositions, and/or our ability to realize the contemplated financial or business benefits associated with any such acquisitions or dispositions; the effect of changes in laws, regulations and applicable judicial decisions (including laws, regulations and judicial decisions concerning financial reforms, taxes, banking capital levels, consumer, commercial or secured lending, securities and securities trading and hedging, compliance, employment, executive compensation, insurance, vendor management and information security) with which we and our subsidiaries must comply or believe we should comply; changes in estimates of future reserve requirements and minimum capital requirements based upon the periodic review thereof under relevant regulatory and accounting requirements, including changes in the Basel Committee framework establishing capital standards for credit, operations and market risk; inflation, interest rate, securities market and monetary fluctuations; changes in government interest rates or monetary policies; changes in the amount and availability of deposit insurance; cyber-security threats, including loss of system functionality or theft or loss of Company or customer data or money; political instability; acts of war or terrorism, or natural disasters, such as earthquakes, drought, or the effects of pandemic diseases; the timely development and acceptance of new banking products and services and the perceived overall value of these products and services by our customers and potential customers; the Company's relationships with and reliance upon vendors with respect to the operation of certain of the Company's key internal and external systems and applications; changes in commercial or consumer spending, borrowing and savings preferences or behaviors; technological changes and the expanding use of technology in banking (including the adoption of mobile banking and funds transfer applications); the ability to retain and increase market share, retain and grow customers and control expenses; changes in the competitive and regulatory environment among financial and bank holding companies, banks and other financial service providers; volatility in the credit and equity markets and its effect on the general economy or local or regional business conditions; fluctuations in the price of the Company's common stock or other securities; and the resulting impact on the Company's ability to raise capital or make acquisitions, the effect of changes in accounting policies and practices, as may be adopted from time-to-time by our regulatory agencies, as well as by the Public Company Accounting Oversight Board, the Financial Accounting Standards Board and other accounting standard-setters, including ASU 2016-13 (Topic 326), "Measurement of Credit Losses on Financial Instruments", commonly referenced as the Current Expected Credit Loss ("CECL") model, which will change how we estimate credit losses

and may increase the required level of our allowance for credit losses after adoption; changes in our organization, management, compensation and benefit plans, and our ability to retain or expand our workforce, management team and/or our board of directors; the costs and effects of legal, compliance and regulatory actions, changes and developments, including the initiation and resolution of legal proceedings (such as securities, consumer or employee class action litigation), regulatory or other governmental inquiries or investigations, and/or the results of regulatory examinations or reviews; our ongoing relations with our various federal and state regulators, including the SEC, FDIC, FRB and California DFPI (formerly DBO); our success at managing the risks involved in the foregoing items and all other factors set forth in the Company's public reports, including its Annual Report as filed under Form 10-K/A and Form 10-K for the year ended December 31, 2021, and particularly the discussion of risk factors within that document. The Company does not undertake, and specifically disclaims any obligation, to update any forward-looking statements to reflect occurrences or unanticipated events or circumstances after the date of such statements except as required by law. Any statements about future operating results, such as those concerning accretion and dilution to the Company's earnings or shareholders, are for illustrative purposes only, are not forecasts, and actual results may differ.

RBB BANCORP AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS (Unaudited, except for December 31, 2021)

(Dollars in thousands)

	December 31, 2022		s 	eptember 30, 2022	June 30, 2022		March 31, 2022		December 31, 2021	
Assets	¢	02 540	¢	104 170	¢	004 706	¢	140 767	¢	E01 070
Cash and due from banks	\$	83,548	\$	134,179	\$	224,736	\$	149,767	\$	501,372
Federal funds sold and other cash equivalents	_		_	40,000		100,000		200,000		193,000
Total cash and cash equivalents		83,548		174,179		324,736		349,767		694,372
Interest-bearing deposits in other financial institutions		600		600		600		600		600
Investment securities available for sale		256,830		266,270		358,135		420,448		368,260
Investment securities held to maturity		5,729		5,735		5,741		6,246		6,252
Mortgage loans held for sale				1,185		-		3,572		5,957
Loans held for investment		3,336,449		3,220,913		3,045,946		3,006,484		2,931,350
Allowance for credit losses		(41,047)		(36,047)		(34,154)		(33,292)		(32,912)
Net loans held for investment		3,295,402		3,184,866		3,011,792		2,973,192		2,898,438
Premises and equipment, net		27,009		26,850		27,104		27,455		27,199
Federal Home Loan Bank (FHLB) stock		15,000		15,000		15,000		15,000		15,000
Cash surrender value of life insurance		57,310		56,975		56,642		56,313		55,988
Goodwill		71,498		71,498		71,498		71,498		69,243
Servicing assets		9,521		10,054		10,456		11,048		11,517
Core deposit intangibles		3,718		3,971		4,248		4,525		4,075
Right-of-use assets- operating leases		25,447		24,768		25,931		22,451		22,454
Accrued interest and other assets		66,074		63,278		57,154		51,454		48,839
Total assets	\$	3,917,686	\$	3,905,229	\$	3,969,037	\$	4,013,569	\$	4,228,194
Liabilities and shareholders' equity										
Deposits:										
Noninterest-bearing demand	\$	798,741	\$	916,301	\$	1,045,009	\$	1,159,703	\$	1,291,484
Savings, NOW and money market accounts		615,339		882,126		868,307		885,050		927,609
Time deposits, less than \$250,000		837,369		608,489		574,050		570,274		587,940
Time deposits, greater than or equal to \$250,000		726,234		552,754		540,199		553,226		578,499
Total deposits		2,977,683		2,959,670		3,027,565		3,168,253		3,385,532
FHLB advances		220,000		240,000		250,000		150,000		150,000
Long-term debt, net of debt issuance costs		173,585		173,441		173,296		173,152		173,007
Subordinated debentures		14,720		14,665		14,611		14,556		14,502
Lease liabilities - operating leases		26,523		25,701		26,823		23,314		23,282
Accrued interest and other liabilities		20,612		19,953		13,035		19,469		15,188
Total liabilities		3,433,123	_	3,433,430		3,505,330		3,548,744		3,761,511
Shareholders' equity:		· · · · ·		· · · ·		· · · ·		· · · · ·		· · · · ·
Shareholder's equity		506,156		494,248		479,382		475,077		468,267
Non-controlling interest		72		72		72		72		72
Accumulated other comprehensive loss - Net of tax		(21,665)		(22,521)		(15,747)		(10,324)		(1,656)
Total shareholders' equity		484,563		471,799		463,707		464,825		466,683
Total liabilities and shareholders' equity	\$	3,917,686	\$	3,905,229	\$	3,969,037	\$	4,013,569	\$	4,228,194

RBB BANCORP AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF INCOME (Unaudited)

(Dollars in thousands, except share and per share data)

		For	the Th	ree Months En	ded		
	De	cember 31, 2022	Sep	otember 30, 2022	December 31, 2021		
Interest and dividend income:							
Interest and fees on loans	\$	49,468	\$	43,588	\$	36,783	
Interest on interest-bearing deposits		697		373		160	
Interest on investment securities		1,874		1,784		1,069	
Dividend income on FHLB stock		265		224		227	
Interest on federal funds sold and other		347		445		205	
Total interest income		52,651		46,414		38,444	
Interest expense:		<u> </u>		<u> </u>		<u> </u>	
Interest on savings deposits, NOW and money market accounts		2,471		1,529		683	
Interest on time deposits		7,798		2,460		1,748	
Interest on subordinated debentures and long term debt		2,491		2,427		2,343	
Interest on other borrowed funds		898		1,020		445	
Total interest expense		13,658		7,436		5,219	
Net interest income before provision for credit losses		38,993		38,978		33,225	
Provision for credit losses		2,950		1,766		635	
		36,043		37,212		32,590	
Net interest income after provision for credit losses Noninterest income:		30,043		57,212		52,590	
		1 106		1 077		1 202	
Service charges, fees and other Gain on sale of loans		1,196 112		1,277 265		1,323 1,788	
Gain on transfer of OREO		22		205		1,700	
				724		258	
Loan servicing fees, net of amortization Recoveries on loans acquired in business combinations		581 90		724 5		258	
•		90		5			
Unrealized loss on equity investments		 16		(69)		(300)	
Unrealized gain/(loss)on derivatives		335		(68) 332		(249)	
Increase in cash surrender value of life insurance						332	
Total noninterest income		2,352		2,535		3,156	
Noninterest expense:		0.050		0.504		0.040	
Salaries and employee benefits		6,958		9,561		6,812	
Occupancy and equipment expenses		2,364		2,349		2,125	
Data processing		1,203		1,306		838	
Legal and professional		1,045		1,077		1,686	
Office expenses		405		382		359	
Marketing and business promotion		406		364		418	
Insurance and regulatory assessments		489		441		475	
Core deposit premium		253		277		252	
OREO expenses		6		4		4	
Merger expenses		1				38	
Other expenses		(37)		936		293	
Total noninterest expense		13,093		16,697		13,300	
Income before income taxes		25,302		23,050		22,446	
Income tax expense		7,721		6,398		6,740	
Net income	\$	17,581	\$	16,652	\$	15,706	
Net income per share							
Basic	\$	0.93	\$	0.88	\$	0.81	
Diluted	\$	0.92	\$	0.87	\$	0.79	
Cash Dividends declared per common share	\$	0.14	\$	0.14	\$	0.13	
Weighted-average common shares outstanding							
Basic		18,971,250		18,988,443		19,444,148	
Diluted		19,086,586		19,130,447		19,851,202	

RBB BANCORP AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF INCOME (Unaudited, except for December 31, 2021) (Dollars in thousands, except share and per share data)

	Fo	or the Year Ended
	December 2022	
Interest and dividend income:		2021
Interest and fees on loans	\$ 17	71,099 \$ 141,569
Interest on interest-earning deposits		1,353 552
Interest on investment securities		6,084 3,379
Dividend income on FHLB stock		938 869
Interest on federal funds sold and other		1,496 694
Total interest income	1	80,970 147,063
Interest expense:		141,000
Interest on savings deposits, NOW and money market accounts		5,561 2,786
Interest on time deposits		13,338 9,170
Interest on subordinated debentures and long term debt		9,645 8,999
-		2,872 1,765
Interest on other borrowed funds		
Total interest expense		31,416 22,720
Net interest income	14	49,554 124,343
Provision for credit losses		5,998 3,959
Net interest income after provision for credit losses	14	43,556 120,384
Noninterest income:		
Service charges, fees and other		5,096 7,276
Gain on sale of loans		1,895 9,991
Gain on transfer of OREO		22 —
Loan servicing fees, net of amortization		2,209 684
Recoveries on loans acquired in business combinations		198 82
Unrealized loss on equity investments		— (360
Unrealized (loss) gain on derivatives		(247) 5
Increase in cash surrender value of life insurance		1,322 1,067
Gain on sale of fixed assets		757 —
Total noninterest income		11,252 18,745
Noninterest expense:		
Salaries and employee benefits	3	35,517 33,568
Occupancy and equipment expenses		9,092 8,691
Data processing		5,060 4,474
Legal and professional		5,383 3,773
Office expenses		1,438 1,197
Marketing and business promotion		1,578 1,157
Insurance and regulatory assessments		1,850 1,561
Core deposit premium		1,086 1,121
OREO expenses		23 17
Merger expenses		61 137
Other expenses		2,375 2,496
		63,463 58,192
Total noninterest expense		
Income before income taxes		91,345 80,937
Income tax expense		27,018 24,031
Net income	\$ 6	64,327 \$ 56,906
Net income per share		
Basic	\$	3.37 \$ 2.92
Diluted	\$	3.33 \$ 2.86
Cash Dividends declared per common share	\$	0.56 \$ 0.51
Weighted-average common shares outstanding		
Basic	19,09	99,509 19,423,549
Diluted	19,33	32,639 19,834,306

RBB BANCORP AND SUBSIDIARIES AVERAGE BALANCE SHEET AND NET INTEREST INCOME (Unaudited)

For the Three Months Ended

	Dece	mber 31, 20	22	Septe	mber 30, 20	22	December 31, 2021			
	Average	Interest	Yield /	Average	Interest	Yield /	Average	Interest	Yield /	
(tax-equivalent basis, dollars in										
thousands)	Balance	& Fees	Rate	Balance	& Fees	Rate	Balance	& Fees	Rate	
Earning assets:										
Federal funds sold, cash	^	• • • • •		• • • • • • • •	• • • • •		• • • • • • • •	• • • • •		
equivalents & other (1)	\$ 94,932	\$ 1,310	5.47%	\$ 141,737	\$ 1,042	2.92%	\$ 587,980	\$ 592	0.40%	
Securities	- · - - · · ·									
Available for sale (2)	245,348	1,847	2.99%	318,066	1,758	2.19%	376,601	1,037	1.09%	
Held to maturity (2)	5,733	50	3.46%	5,738	50	3.46%	6,256	56	3.55%	
Mortgage loans held for sale	192	3	6.20%	420	6	5.48%	3,721	40	4.26%	
Loans held for investment: (3)										
Real estate	3,006,293	43,864	5.79%	2,820,022	38,999	5.49%	2,492,396	31,978	5.09%	
Commercial	280,326	5,601	7.93%	303,899	4,583	5.98%	380,098	4,765	4.97%	
Total loans	3,286,619	49,465	5.97%	3,123,921	43,582	5.53%	2,872,494	36,743	5.07%	
Total earning assets	3,632,824	\$ 52,675	5.75%	3,589,882	\$ 46,438	5.13%	3,847,052	\$ 38,468	3.97%	
Noninterest-earning assets	247,574			250,737			240,059			
Total assets	\$3,880,398			\$3,840,619			\$ 4,087,111			
Interest-bearing liabilities										
NOW	\$ 67,854	\$77	0.45%	\$ 74,518	\$91	0.48%	\$ 73,896	\$ 48	0.26%	
Money Market	561,575	2,337	1.65%	612,743	1,376	0.89%	668,742	602	0.36%	
Saving deposits	136,623	57	0.17%	147,349	62	0.17%	138,906	33	0.09%	
Time deposits, less than \$250,000	716,476	3,884	2.15%	566,730	1,221	0.85%	599,119	827	0.55%	
Time deposits, \$250,000 and over	631,897	3,914	2.46%	531,655	1,239	0.92%	588,265	921	0.62%	
Total interest-bearing deposits	2,114,425	10,269	1.93%	1,932,995	3,989	0.82%	2,068,928	2,431	0.47%	
FHLB advances	196,304	898	1.81%	239,674	1,020	1.69%	150,000	445	1.18%	
Long-term debt	173,491	2,194	5.02%	173,345	2,194	5.02%	172,912	2,195	5.04%	
Subordinated debentures	14,684	297	8.02%	14,629	233	6.32%	14,466	148	4.06%	
Total interest-bearing liabilities	2,498,904	13,658	2.17%	2,360,643	7,436	1.25%	2,406,306	5,219	0.86%	
Noninterest-bearing liabilities										
Noninterest-bearing deposits	856,917			964,867			1,177,948			
Other noninterest-bearing liabilities	46,613			41,003			39,483			
Total noninterest-bearing liabilities	903,530			1,005,870			1,217,431			
Shareholders' equity	477,964			474,106			463,374			
1,2	477,304			474,100			403,374			
Total liabilities and shareholders' equity	\$3,880,398			\$3,840,619			\$ 4,087,111			
Net interest income / interest rate				. ,,			. , ,			
spreads		\$ 39,017	3.58%		\$ 39,002	3.88%		\$ 33,249	3.11%	
Net interest margin			4.26%			4.31%			3.43%	
Not morest margin			//0			/0			/0	

Includes income and average balances for FHLB stock, term federal funds, interest-bearing time deposits and other miscellaneous interest-(1) bearing assets.

(2) Interest income and average rates for tax-exempt loans and securities are presented on a tax-equivalent basis.

(3) Average loan balances include nonaccrual loans and loans held for sale. Interest income on loans includes - amortization of deferred loan fees, net of deferred loan costs.

RBB BANCORP AND SUBSIDIARIES AVERAGE BALANCE SHEET AND NET INTEREST INCOME (Unaudited, except for December 31, 2021)

For the Year Ended											
		D	mber 31, 2022		December 31, 2021						
	-	Verage		Interest	Yield /	_	Average		Interest	Yield /	
(tax-equivalent basis, dollars in thousands)	E	Balance		& Fees	Rate		Balance		& Fees	Rate	
Earning assets:											
Federal funds sold, cash equivalents & other (1)	\$	276,923	\$	3,788	1.37%	\$	504,809	\$	2,115	0.42%	
Securities Available for sale (2)		338,437		5,973	1.76%		320,544		3,217	1.00%	

Held to maturity (2)	5,865	208	3.55%	6,543	238	3.64%
Mortgage loans held for sale	1,263	66	5.23%	20,817	670	3.22%
Loans held for investment: (3)						
Real estate	2,774,348	151,164	5.45%	2,363,846	122,204	5.17%
Commercial	322,438	19,869	6.16%	381,646	18,695	4.90%
Total loans	3,096,786	171,033	5.52%	2,745,492	140,899	5.13%
Total earning assets	3,719,274	\$ 181,068	4.87%	3,598,205	\$ 147,139	4.09%
Noninterest-earning assets	244,891			235,267		
Total assets	\$ 3,964,165			\$ 3,833,472		
Interest-bearing liabilities						
NOW	\$ 73,335	\$ 262	0.36%	\$ 69,211	\$ 184	0.27%
Money Market	631,094	5,114	0.81%	637,539	2,468	0.39%
Saving deposits	144,409	185	0.13%	137,534	134	0.10%
Time deposits, less than \$250,000	609,464	6,583	1.08%	640,747	4,462	0.70%
Time deposits, \$250,000 and over	565,059	6,755	1.20%	597,770	4,708	0.79%
Total interest-bearing deposits	2,023,361	18,899	0.93%	2,082,801	11,956	0.57%
FHLB advances	192,438	2,872	1.49%	150,000	1,765	1.18%
Long-term debt	173,275	8,777	5.07%	157,719	8,404	5.33%
Subordinated debentures	14,603	868	5.94%	14,385	595	4.14%
Total interest-bearing liabilities	2,403,677	\$ 31,416	1.31%	2,404,905	\$ 22,720	0.94%
Noninterest-bearing liabilities						
Noninterest-bearing deposits	1,050,063	5		938,710		
Other noninterest-bearing liabilities	39,644	<u> </u>		42,143		
Total noninterest-bearing liabilities	1,089,707	, _		980,853		
Shareholders' equity	470,781			447,714		
Total liabilities and shareholders' equity	\$ 3,964,165	5		\$ 3,833,472		
Net interest income / interest rate						
spreads		\$ 149,652	3.56%		\$ 124,419	3.15%
Net interest margin			4.02%			3.46%

Includes income and average balances for FHLB stock, term federal funds, interest-bearing time deposits and other miscellaneous interest-

(1) bearing assets.

(2) Interest income and average rates for tax-exempt loans and securities are presented on a tax-equivalent basis.

(3) Average loan balances include nonaccrual loans and loans held for sale. Interest income on loans includes - amortization of deferred loan fees, net of deferred loan costs.

RBB BANCORP AND SUBSIDIARIES SELECTED FINANCIAL HIGHLIGHTS (Unaudited)

	For the Three Months Ended								
	De	ecember 31, 2022	Se	ptember 30, 2022	De	ecember 31, 2021			
Per share data (common stock)									
Earnings									
Basic	\$	0.93	\$	0.88	\$	0.81			
Diluted	\$	0.92	\$	0.87	\$	0.79			
Dividends declared	\$	0.14	\$	0.14	\$	0.13			
Book value	\$	25.55	\$	24.82	\$	23.99			
Tangible book value (1)	\$	21.58	\$	20.85	\$	20.22			
Weighted average shares outstanding									
Basic		18,971,250		18,988,443		19,444,148			
Diluted		19,086,586		19,130,447		19,851,202			
Shares outstanding at period end		18,965,776		19,011,672		19,455,544			
Performance ratios									
Return on average assets, annualized		1.80%	,	1.72%)	1.52%			
Return on average shareholders' equity, annualized		14.59%		13.93%)	13.45%			
Return on average tangible common equity, annualized (1)		17.33%		16.58%)	15.98%			
Noninterest income to average assets, annualized		0.24%		0.26%)	0.31%			

Noninterest expense to average assets, annualized	1.34%	1.72%	1.29%
Yield on average earning assets	5.75%	5.13%	3.97%
Cost of average total deposits	1.37%	0.55%	0.30%
Cost of average interest-bearing deposits	1.93%	0.82%	0.47%
Cost of average interest-bearing liabilities	2.17%	1.25%	0.86%
Accretion on loans to average earning assets	0.00%	0.01%	0.02%
Net interest spread	3.58%	3.88%	3.11%
Net interest margin	4.26%	4.31%	3.43%
Efficiency ratio (2)	31.67%	40.22%	36.56%
Common stock dividend payout ratio	15.05%	15.91%	16.05%

(1) Reconciliations of the non–U.S. generally accepted accounting principles ("GAAP") measures are set forth at the end of this press release.

(2) Ratio calculated by dividing noninterest expense by the sum of net interest income before provision for credit losses and noninterest income.

RBB BANCORP AND SUBSIDIARIES SELECTED FINANCIAL HIGHLIGHTS (Unaudited, except for December 31, 2021)

	Fo	For the Year Ended December 31				
		2022		2021		
Per share data (common stock)						
Earnings						
Basic	\$	3.37	\$	2.92		
Diluted	\$	3.33	\$	2.86		
Dividends declared	\$	0.56	\$	0.51		
Book value	\$	25.55	\$	23.99		
Tangible book value (1)	\$	21.58	\$	20.22		
Weighted average shares outstanding						
Basic		19,099,509		19,423,549		
Diluted		19,332,639		19,834,306		
Shares outstanding at period end		18,965,776		19,455,544		
Performance ratios						
Return on average assets, annualized		1.62%		1.48%		
Return on average shareholders' equity, annualized		13.66%		12.71%		
Return on average tangible common equity, annualized (1)		16.26%		15.22%		
Noninterest income to average assets, annualized		0.28%		0.49%		
Noninterest expense to average assets, annualized		1.60%		1.52%		
Yield on average earning assets		4.87%		4.09%		
Cost of average deposits		0.61%		0.40%		
Cost of average interest-bearing deposits		0.93%		0.57%		
Cost of average interest-bearing liabilities		1.31%		0.94%		
Accretion on loans to average earning assets		0.01%		0.03%		
Net interest spread		3.56%		3.15%		
Net interest margin		4.02%		3.46%		
Efficiency ratio (2)		39.47%		40.67%		
Common stock dividend payout ratio		16.62%		17.47%		

(1) Reconciliations of the non-U.S. generally accepted accounting principles ("GAAP") measures are set forth at the end of this press release.

(2) Ratio calculated by dividing noninterest expense by the sum of net interest income before provision for credit losses and noninterest income.

RBB BANCORP AND SUBSIDIARIES SELECTED FINANCIAL HIGHLIGHTS (Unaudited) (Dollars in thousands)

		As of	
	December 31, 2022	September 30, 2022	December 31, 2021
Loan to deposit ratio	112.05%	108.83%	86.58%
Core deposits (1) / total deposits	75.61%	81.32%	82.91%

Net non-core funding dependence ratio (2)	17.96%	11.09%	-6.50%
Credit Quality Data:			
Loans 30-89 days past due	\$ 15,249 \$	39,938 \$	17,640
Loans 30-89 days past due to total loans	0.46%	1.24%	0.60%
Nonperforming loans	\$ 11,525 \$	11,503 \$	20,725
Nonperforming loans to total loans	0.35%	0.36%	0.71%
Nonperforming assets	\$ 12,102 \$	11,796 \$	21,018
Nonperforming assets to total assets	0.31%	0.30%	0.50%
Allowance for credit losses to total loans	1.23%	1.12%	1.12%
Allowance for credit losses to nonperforming loans	356.16%	313.37%	158.80%
Net (recoveries) charge-offs to average loans (for the quarter-to-date period)	0.01%	(0.02%)	(0.01%)
Regulatory and other capital ratios—Company			
Tangible common equity to tangible assets (2)	10.65%	10.35%	9.47%
Tier 1 leverage ratio	11.67%	11.47%	10.21%
Tier 1 common capital to risk-weighted assets	16.04%	15.52%	14.86%
Tier 1 capital to risk-weighted assets	16.58%	16.06%	15.40%
Total capital to risk-weighted assets	24.28%	23.72%	23.15%
Regulatory capital ratios—Bank only			
Tier 1 leverage ratio	14.89%	14.57%	12.45%
Tier 1 common capital to risk-weighted assets	21.16%	20.41%	18.80%
Tier 1 capital to risk-weighted assets	21.16%	20.41%	18.80%
Total capital to risk-weighted assets	22.41%	21.67%	20.05%

(1) Comprised of demand and savings deposits of any amount plus time deposits less than \$250,000.

(2) Reconciliations of the non-U.S. generally accepted accounting principles ("GAAP") measures are set forth at the end of this press release.

RBB BANCORP AND SUBSIDIARIES SELECTED FINANCIAL HIGHLIGHTS (Unaudited) (Dollars in thousands, except per share data)

Quarterly Consolidated Statements of Earnings		Quarter 2022	3r	d Quarter 2022	2n	d Quarter 2022	1s	1st Quarter 2022		4th Quarter 2021	
Interest income											
Loans, including fees	\$	49,468	\$	43,588	\$	40,157	\$	37,886	\$	36,783	
Investment securities and other		3,183		2,826		2,181		1,680		1,661	
Total interest income		52,651		46,414		42,338		39,566		38,444	
Interest expense											
Deposits		10,269		3,989		2,350		2,292		2,431	
Interest on subordinated debentures and other		2,491		2,427		2,379		2,348		2,343	
Other borrowings		898		1,020		519		435		445	
Total interest expense		13,658		7,436		5,248		5,075		5,219	
Net interest income before provision for credit losses		38,993		38,978		37,090		34,491		33,225	
Provision for credit losses		2,950		1,766		915		366		635	
Net interest income after provision for credit losses		36,043		37,212		36,175		34,125		32,590	
Noninterest income		2,352		2,535		3,422		2,944		3,156	
Noninterest expense		13,093		16,697		17,612		16,061		13,300	
Earnings before income taxes		25,302		23,050		21,985		21,008		22,446	
Income taxes		7,721		6,398		6,508		6,391		6,740	
Net income	\$	17,581	\$	16,652	\$	15,477	\$	14,617	\$	15,706	
Net income per common share - basic	\$	0.93	\$	0.88	\$	0.81	\$	0.75	\$	0.81	
Net income per common share - diluted	\$	0.92	\$	0.87	\$	0.80	\$	0.74	\$	0.79	
Cash dividends declared per common share	\$	0.14	\$	0.14	\$	0.14	\$	0.14	\$	0.13	
Cash dividends declared on common shares	\$	2,655	\$	2,663	\$	2,687	\$	2,724	\$	2,537	
Yield on average assets, annualized		1.80%		1.72%	,	1.60%	,	1.39%		1.52%	
Yield on average earning assets		5.75%		5.13%	•	4.66%	,	4.00%		3.97%	
Cost of average deposits		1.37%		0.55%	•	0.31%	,	0.27%		0.30%	

Cost of average interest-bearing deposits	1.93%	0.82%	0.49%	0.44%	0.47%
Cost of average interest-bearing liabilities	2.17%	1.25%	0.91%	0.84%	0.86%
Accretion on loans to average earning assets	0.00%	0.01%	0.01%	0.02%	0.02%
Net interest margin	4.26%	4.31%	4.08%	3.49%	3.43%

RBB BANCORP AND SUBSIDIARIES SELECTED FINANCIAL HIGHLIGHTS (Unaudited, except for December 31, 2021)

Loan Portfolio Detail	As of Decem 2022	•	As of Septen 2022		As of June 2022	e 30,	As of Marc 2022	As of March 31, 2022		As of December 31, 2021		
(dollars in thousands)	\$	%	\$	%	\$	%	\$	%	\$	%		
Loans: Commercial												
and industrial	\$ 201,223	6.0%	\$ 204,817	6.4%	\$ 238,045	7.8%	\$ 280,825	9.3%	\$ 268,709	9.2%		
SBA	61,411	1.9%	61,934	1.9%	59,303	1.9%	67,688	2.3%	76,136	2.6%		
Construction												
and land development	276,876	8.3%	353,473	11.0%	356,772	11.7%	346,766	11.5%	303,144	10.3%		
Commercial	-		-				-					
real estate (1)	1,312,132	39.3%	1,220,791	37.9%	1,160,350	38.1%	1,217,985	40.5%	1,247,999	42.6%		
Single-family residential												
mortgages	1,464,108	43.9%	1,356,342	42.1%	1,205,732	39.6%	1,064,581	35.4%	1,004,576	34.3%		
Other loans	20,699	0.6%	23,556	0.7%	25,744	0.9%	28,639	1.0%	30,786	1.0%		
Total loans (2)	\$3,336,449	100.0%	\$3,220,913	100.0%	\$3,045,946	100.0%	\$3,006,484	100.0%	\$2,931,350	100.0%		
Allowance for credit losses	(41,047)		(36,047)		(34,154)		(33,292)		(32,912)			
Total loans, net	\$3,295,402		\$3,184,866		\$3,011,792		\$2,973,192		\$2,898,438			

(1) Includes non-farm and non-residential loans, multi-family residential loans and non-owner occupied single family residential loans.

(2) Net of discounts and deferred fees and costs.

Change in Allowance for Credit Losses	 Three Months Ended December 31,				d 1,		
(dollars in thousands)	2022		2021		021 2022		2021
Beginning balance	\$ 36,047	\$	32,231	\$	32,912	\$	29,337
ASU 2016-13 transition adjustment	 2,135				2,135		
Adjusted Beginning balance	38,182		32,231		35,047		29,337
Additions to the allowance charged to expense	2,950		635		5,998		3,959
Net (charge-offs)/recoveries on loans	 (85)		46		2		(384)
Ending balance	\$ 41,047	\$	32,912	\$	41,047	\$	32,912

Non-GAAP Financial Measures

Tangible Book Value Reconciliations

The tangible book value per share is a non-GAAP disclosure. Management measures the tangible book value per share to assess the Company's capital strength and business performance and believes these are helpful to investors as additional tool for further understanding our performance. The following is a reconciliation of tangible book value to the Company shareholders' equity computed in accordance with GAAP, as well as a calculation of tangible book value per share as of December 31, 2022, September 30, 2022, and December 31, 2021.

(dollars in thousands, except share and per share data)	Dec	ember 31, 2022	Sep	tember 30, 2022	De	cember 31, 2021
Tangible common equity:						
Total shareholders' equity	\$	484,563	\$	471,799	\$	466,683
Adjustments						
Goodwill		(71,498)		(71,498)		(69,243)
Core deposit intangible		(3,718)		(3,971)		(4,075)

Tangible common equity	\$ 409,347	\$ 396,330	\$ 393,365
Tangible assets:			
Total assets-GAAP	\$ 3,917,686	\$ 3,905,229	\$ 4,228,194
Adjustments			
Goodwill	(71,498)	(71,498)	(69,243)
Core deposit intangible	 (3,718)	(3,971)	 (4,075)
Tangible assets	\$ 3,842,470	\$ 3,829,760	\$ 4,154,876
Common shares outstanding	 18,965,776	 19,011,672	 19,455,544
Tangible common equity to tangible assets ratio	10.65%	10.35%	9.47%
Book value per share	\$ 25.55	\$ 24.82	\$ 23.99
Tangible book value per share	\$ 21.58	\$ 20.85	\$ 20.22

Return on Average Tangible Common Equity

Management measures return on average tangible common equity ("ROATCE") to assess the Company's capital strength and business performance and believes these are helpful to investors as an additional tool for further understanding our performance. Tangible equity excludes goodwill and other intangible assets (excluding mortgage servicing rights), and is reviewed by banking and financial institution regulators when assessing a financial institution's capital adequacy. This non-GAAP financial measure should not be considered a substitute for operating results determined in accordance with GAAP and may not be comparable to other similarly titled measures used by other companies. The following table reconciles return on average tangible common equity to its most comparable GAAP measure:

		Three Months Ended December 31,					Year Ended				
							December 31,				
(dollars in thousands)		2022		2021		2022		2021			
Net income available to common shareholders	\$	17,581	\$	15,706	\$	64,327	\$	56,906			
Average shareholders' equity		477,964		463,374		470,781		447,714			
Adjustments:											
Goodwill		(71,498)		(69,243)		(70,948)		(69,243)			
Core deposit intangible		(3,882)		(4,239)		(4,131)		(4,657)			
Adjusted average tangible common equity	\$	402,584	\$	389,892	\$	395,702	\$	373,814			
Return on average tangible common equity		17.33%	,	15.98%		16.26%	,	15.22%			

Non-core Funding Dependency Ratio

The Bank measures core deposits by reviewing all relationships over \$250,000 on a quarterly basis. The Company tracks all deposit relationships over \$250,000 on a quarterly basis and consider a relationship to be core if there are any three or more of the following: (i) relationships with the Company (as a director or shareholder); (ii) deposits within the Company's market area; (iii) additional non-deposit services with the Company; (v) electronic banking services with the Company; (v) active demand deposit account with the Company; (vi) deposits at market interest rates; and (vii) longevity of the relationship with the Company. The Company considers all deposit relationships under \$250,000 as a core relationship except for time deposits originated through an internet service. This differs from the traditional definition of core deposits which is demand and savings deposits plus time deposits less than \$250,000. The Company believes it is the proper way to measure our core and non-core deposits under regulatory guidelines. The following table reconciles the non-core dependency ratio.

(dollars in thousands)	Dec	ember 31, 2022	De	cember 31, 2021
Non-core deposits: Time deposits greater than \$250,000	\$	726,234	\$	578,499
Short term borrowing outstanding		70,000		
Adjusted non-core liabilities		796,234		578,499
Short term assets (1)		137,302		837,941
Adjustment to short term assets:				
Purchased receivables with maturities less than 90-days				
Adjusted short term assets		137,302		837,941
Net non-core funding	\$	658,932	\$	(259,442)
Total earning assets		3,668,447		3,988,715
Net non-core funding dependency ratio		17.96%		-6.50%

(1) Short term assets include cash equivalents and investment with maturities less than one year

David Morris President, CEO and CFO (714) 670-2488

Source: RBB Bancorp