# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

# FORM 8-K

#### **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): November 27, 2018

# **RBB BANCORP**

(Exact name of Registrant as Specified in Its Charter)

California (State or Other Jurisdiction of Incorporation) 001-38149 (Commission File Number) 27-2776416 (IRS Employer Identification No.)

660 S. Figueroa Street, Suite 1888, Los Angeles, California (Address of Principal Executive Offices)

90017 (Zip Code)

Registrant's Telephone Number, Including Area Code: (213) 627-9888

Not Applicable (Former Name or Former Address, if Changed Since Last Report)

	the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see al Instructions A.2. below):
	Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
	Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
	Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
	Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
	te by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§ 230.405 of this chapter) or Rule 12b-2 of curities Exchange Act of 1934 (§ 240.12b-2 of this chapter).
Emerg	ing growth company $oxtimes$
	merging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial uting standards provided pursuant to Section 13(a) of the Exchange Act. $\Box$

#### Item 7.01 Regulation FD Disclosure.

The Company is furnishing with this Current Report on Form 8-K an investor presentation regarding the Company's third quarter of 2018 financial results, which is referred to as the Presentation and which will be used by the Company's management team for presentations to investors and others. The Presentation replaces and supersedes investor presentation materials previously furnished as an exhibit to the Company's Current Report on Form 8-K. A copy of the Presentation is furnished as Exhibit 99.1 to this Current Report on Form 8-K and incorporated herein by reference. The Presentation is also available on the Company's web site at www.royalbusinessbankusa.com.

The information contained in this Item 7.01, including Exhibit 99.1 attached hereto, shall not be deemed to be "filed" for purposes of Section 18 of the Securities and Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that section Furthermore, Item 7.01 of this Current Report on Form 8-K, including Exhibit 99.1 hereto, shall not be deemed incorporated by reference into any filing under the Securities Act of 1933, as amended, or the Securities Exchange Act of 1934, as amended, unless expressly incorporated by specific reference to such filing.

#### Item 9.01 Financial Statements and Exhibits.

(d) Exhibits.

99.1 <u>Exhibit 99.1</u>

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

RBB BANCORP (Registrant)

Date: November 27, 2018 By:

/s/ David Morris

David Morris

Executive Vice President and
Chief Financial Officer





# **Investor Presentation November 2018**

**NASDAQ: RBB** 

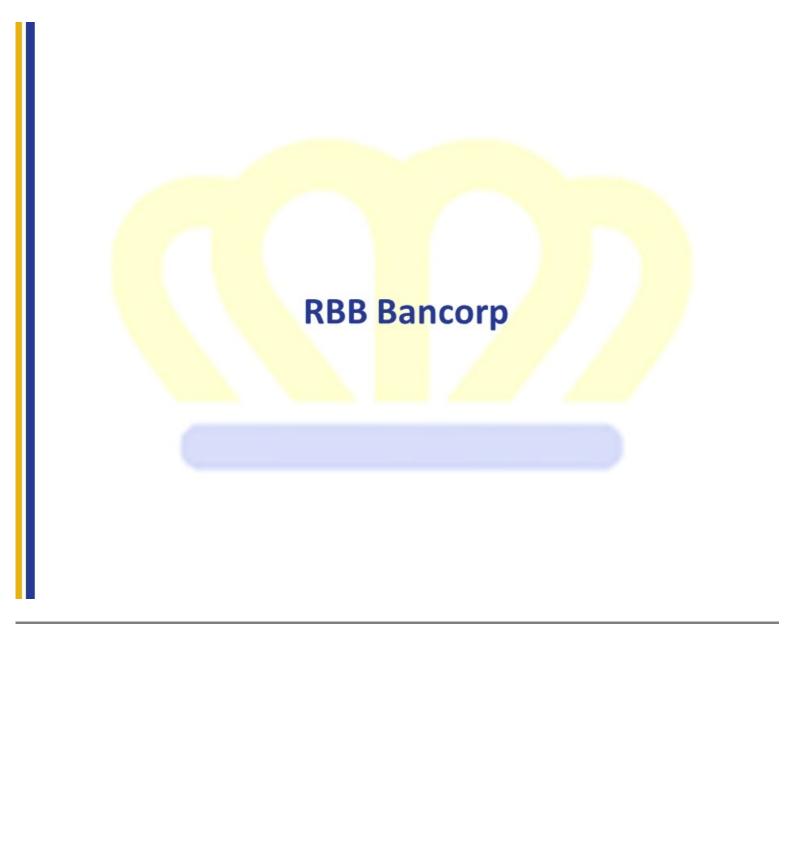
# **Forward-Looking Statements**

Certain matters set forth herein (including the exhibits hereto) constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, including forward-looking statements relating to RBB's current business plans, its future financial position and operating results and RBB's and First American's expectations. Forward-looking statements are typically identified by words such as "believe," "expect," "anticipate," "intend," "target," "estimate," "continue," "positions," "prospects" or "potential," by future conditional verbs such as "will," "would," "should," "could" or "may", or by variations of such words or by similar expressions. These forward-looking statements are subject to numerous assumptions, risks and uncertainties which change over time. Forward-looking statements.

These forward-looking statements are subject to risks and uncertainties that could cause actual results, performance and/or achievements to differ materially from those projected. These risks and uncertainties include, but are not limited to, local, regional, national and international economic and market conditions and events and the impact they may have on RBB and/or First American, on our customers and our assets and liabilities; our ability to attract deposits and other sources of funding or liquidity; supply and demand for real estate and periodic deterioration in real estate prices and/or values in California, New York or other states where RBB or First American lends, including both residential and commercial real estate; a prolonged slowdown or decline in real estate construction, sales or leasing activities; changes in the financial performance and/or condition of our borrowers, depositors or key vendors or counterparties; changes in our levels of delinquent loans, nonperforming assets, allowance for loan losses and charge-offs; the costs or effects of acquisitions or dispositions we may make, whether we are able to obtain any required governmental approvals in connection with any such acquisitions or dispositions, and/or RBB's ability to realize the contemplated financial or business benefits associated with any such acquisitions or dispositions; the effect of changes in laws, regulations and applicable judicial decisions (including laws, regulations and judicial decisions concerning financial reforms, taxes, banking capital levels, consumer, commercial or secured lending, securities and securities trading and hedging, compliance, employment, executive compensation, insurance, vendor management and information security) with which we and our subsidiaries must comply or believe we should comply; changes in estimates of future reserve requirements and minimum capital requirements based upon the periodic review thereof under relevant regulatory and accounting requirements, including changes in the Basel Committee framework establishing capital standards for credit, operations and market risk; inflation, interest rate, securities market and monetary fluctuations; changes in government interest rates or monetary policies; changes in the amount and availability of deposit insurance; cyber-security threats, including loss of system functionality or theft or loss of company or customer data or money; political instability; acts of war or terrorism, or natural disasters, such as earthquakes, drought, or the effects of pandemic diseases; the timely development and acceptance of new banking products and services and the perceived overall value of these products and services by our customers and potential customers; our relationships with and reliance upon vendors with respect to the operation of certain key internal and external systems and applications; changes in commercial or consumer spending, borrowing and savings preferences or behaviors; technological changes and the expanding use of technology in banking (including the adoption of mobile banking and funds transfer applications); the ability to retain and increase market share, retain and grow customers and control expenses; changes in the competitive and regulatory environment among financial and bank holding companies, banks and other financial service providers; volatility in the credit and equity markets and its effect on the general economy or local or regional business conditions; fluctuations in the price of the our common stock or other securities; and the resulting impact on our ability to raise capital or RBB's ability to make acquisitions, the effect of changes in accounting policies and practices, as may be adopted from time-to-time by our regulatory agencies, as well as by the Public Company Accounting Oversight Board, the Financial Accounting Standards Board and other accounting standard-setters; changes in our organization, management, compensation and benefit plans, and our ability to retain or expand our workforce, management team and/or our board of directors; the costs and effects of legal, compliance and regulatory actions, changes and developments, including the initiation and resolution of legal proceedings (such as securities, consumer or employee class action litigation), regulatory or other governmental inquiries or investigations, and/or the results of regulatory examinations or reviews; our ongoing relations with our various federal and state regulators; our success at managing the risks involved in the foregoing items and all other factors set forth in RBB Bancorp's public reports filed with the Securities and Exchange Commission (the "SEC"), including its Annual Report on Form 10-K for the year ended December 31, 2017, and particularly the discussion of risk factors within that document applicable to RBB. In addition, the following risks related to the transaction in particular could cause actual results to differ materially from these forward-looking statements: ability to obtain regulatory approvals and meet other closing conditions to the merger, including approval by First American shareholders, on the expected terms and schedule; delay in closing the merger; difficulties and delays in integrating the RBB and First American businesses or fully realizing cost savings and other benefits; business disruption following the proposed transaction. Any statements about future operating results, such as those concerning accretion and dilution to RBB's earnings or shareholders, are for illustrative purposes only, are not forecasts, and actual results may differ. RBB and First American do not undertake, and specifically disclaim any obligation, to update any forward-looking statements to reflect occurrences or unanticipated events or circumstances after the date of such statements except as required by law.

Annualized, pro forma, projected and estimated numbers are used for illustrative purpose only, are not forecasts and may not reflect actual results.





# **Experienced Leadership Team**

# Mark the strategy and branch operations whereast are strategy and branch operations whereast are strategy and branch operations.

<u>Name / Title</u>	<u>Experience</u>	<u>Background</u>
Yee Phong (Alan) Thian President & Chief Executive Officer	36 years	<ul> <li>Chairman, President and Chief Executive Officer ("CEO") since the Bank began operations in 2008</li> <li>Appointed to the FDIC community bank advisory committee twice</li> <li>Presently on the CFPB community bank advisory committee</li> <li>Formerly served as Executive Vice President ("EVP") and Regional Director for United Commercial Bank, as well as President and CEO for both First Continental Bank and American International Bank</li> </ul>
<b>David Morris</b> Executive Vice President & Chief Financial Officer	32 years (9 years with Alan)	<ul> <li>Appointed EVP and Chief Financial Officer ("CFO") of the Bank and Company in 2010</li> <li>Formerly President and CEO with MetroPacific Bank and EVP, CFO and Chief Operating Officer ("COO") with San Diego Community Bank</li> </ul>
Jeffrey Yeh Executive Vice President & Chief Credit Officer	29 years (16 years with Alan)	<ul> <li>Joined the Bank as an executive officer in 2008 and promoted to EVP and Chief Credit Officer in January 2014</li> <li>Formerly Finance Director and Business Control Manager for Universal Science Industrial Co Ltd., and Lending and Investment Manager for Bank of Overseas Chinese</li> </ul>
Larsen Lee Executive Vice President & Director of Residential Mortgage Lending	31 years (4 years with Alan)	<ul> <li>Joined in 2014 as SVP and Director of Mortgage Lending to start the Bank's residential mortgage unit, and promoted to EVP in January 2016</li> <li>Formerly created a wholesale department for Pacific City Bank from 2010 to 2014</li> </ul>
I-Ming (Vincent) Liu Executive Vice President & Chief Risk Officer	31 years (23 years with Alan)	<ul> <li>Joined the Bank as an executive officer in 2008, promoted to COO in January 2011, and promoted to Chief Risk Officer of the Bank in 2011 and of the Company in 2013</li> <li>Formerly Senior Vice President ("SVP") and head of southern California branch network for United Commercial Bank</li> </ul>



# **Experienced Leadership Team**

# Mark the strategy and branch operations whereast are strategy and branch operations whereast are strategy and branch operations.

<u>Name / Title</u>	Experience	Background
Simon Pang Executive Vice President & Chief Credit Officer	36 years (19 years with Alan)	<ul> <li>Joined the Bank in 2008 as an executive officer and promoted to Chief Strategy Officer in 2012</li> <li>Formerly SVP and Commercial and International Banking Manager with United Commercial Bank</li> </ul>
Wilson C. Mach Executive Vice President & Chief Branch Administrator	30 Years (9 years with Alan)	<ul> <li>Joined the Bank in 2018 as EVP and Chief Branch Administrator</li> <li>Formerly Chief Operating Officer at First General Bank</li> </ul>
Tsu Te Huang Executive Vice President	34 years (18 years with Alan)	<ul> <li>Joined the Bank in 2009, promoted to Branch Administrator in 2012 and EVP in 2016</li> <li>FormerlyExecutive Senior President and Branch Assistant Regional Manager for United Commercial Bank</li> </ul>
Jacqueline Kay Executive Vice President & Regional Manager	37 Years (0 years with Alan)	<ul> <li>Joined the Bank in 2018 as EVP and Regional Manager</li> <li>Formerly Chief Operating Officer at First American International Bank</li> </ul>



# **RBB Bancorp - Who We Are**

#### Overview

# Established in 2008 and headquartered in Los Angeles, California

 \$3.0 billion<sup>1</sup> asset Chinese-American, businessoriented community bank

#### 22 traditional branches1

- · 13 located in Southern California
- · 8 located in New York
- 1 in Nevada

#### Four principal business lines:

- · Commercial Real Estate ("CRE")
- · Commercial & Industrial ("C&I")
- · 1-4 Single Family Residential ("SFR")
- SBA Lending ("SBA")

#### Five successful acquisitions completed since 2010

# Certified Community Development Financial Institution since mid-February 2016

#### **Financial Highlights**

#### For the Three Months Ended September 30, 2018:

Balance Sheet (Dollars in millions)					
Total Assets	\$2,137				
Total Loans, Including Held for Sale	\$1,760				
Total Deposits	\$1,565				
Tangible Common Equity <sup>2</sup>	\$264				
Tangible Common Equity / Tangible Assets <sup>2</sup>	12.53%				
NPAs / Assets <sup>3</sup>	0.32%				
Profitability					
Return on Average Assets	1.73%				
Return on Average Common Equity	11.34%				
FTE Net Interest Margin	4.11%				
Efficiency Ratio	41.76%				

 $Pro\ Forma\ the\ acquisition\ of\ First\ American\ International\ Corporation, which\ was\ completed\ on\ October\ 15,\ 2018$ 

<sup>(3)</sup> Nonperforming assets include nonaccrual loans, loans past due 90 days or more and still accruing interest, loans modified under troubled debt restructurings, and other repossessed assets; excludes purchased credit impaired ("PCI") Ioans



Non-GAAP reconciliation in Appendix on page 34

# **Investment Highlights**

# High-performing community bank with defined and proven strategy to grow both organically and through acquisitions

- · High level of insider ownership and deposit concentration aligns interest with investors
- Experienced management team and Board of Directors with demonstrated industry knowledge, regulatory relationships, lending expertise and community involvement
- Niche markets with concentration on Asian Americans
  - Products structured to address the needs of underserved individuals and businesses within those markets
  - Significant opportunities for future acquisitions across the U.S.

# Conservative risk profile with focused and diversified lending strategy and asset sensitive balance sheet

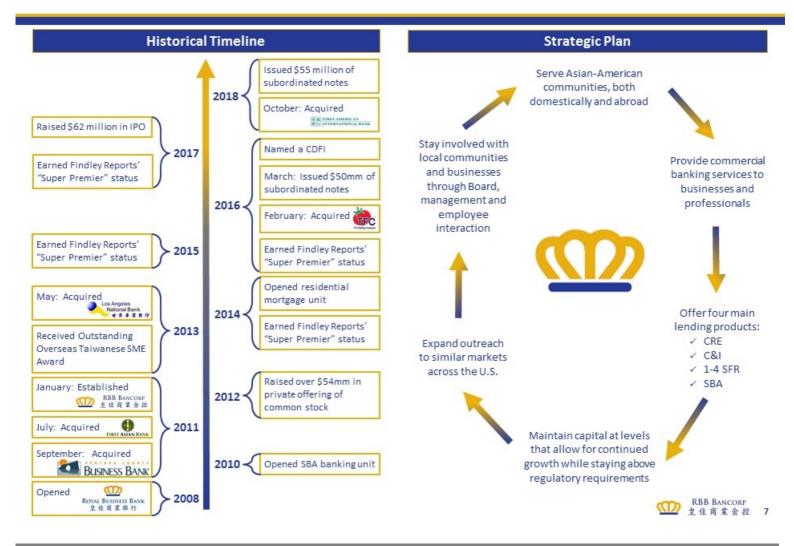
- Sound asset quality from conservative credit culture and strict underwriting standards
- Asset sensitive balance sheet benefits from rising interest rates
- 12-month net interest income significantly asset sensitive in rising rate environment

# Track record of attractive profitability

- Diversified revenue with four lending products spread across multiple industries, geographies, and demographics
- · Substantial noninterest income
- · Existing infrastructure supports bank growth



# **Our History and Strategy**



# **Our Current Footprint**



Arcadia Cerritos Diamond Bar Los Angeles (Downtown) Los Angeles (Westwood) Los Angeles (Silver Lake) Monterey Park Rowland Heights San Gabriel Torrance

#### Orange County, California

Irvine

#### Ventura County, California

Oxnard Westlake Village

# Clark County, Nevada

Las Vegas

#### New York, NY

2 Brooklyn, NY 3 Manhattan, NY 3 Queens, NY





# Substantial Opportunities for Acquisitions: Chinese-American Banks Across the U.S.

- Chinese-American bank universe, including RBB, comprised of 38 banks¹:
  - · 4 publicly-traded
  - · 30 locally-owned
  - · 4 subsidiaries of Taiwanese or Chinese banks
- Other Asian-American banks also represent compelling acquisition opportunities
- Target markets include select Metropolitan Statistic Areas ("MSAs") that fulfill the following conditions:
  - · High concentration of Asian-Americans
  - High number of Chinese-American banks<sup>2</sup> and branches



Chinese-American Bank<sup>1</sup> Locations in the U.S. (as of June 2017)

I dentified strategic expansion areas

Current markets

Specific Target Markets									
Total Asian American Population Chinese-American									
MSA	Population	Actual	% of Total	Banks <sup>2</sup>	Branches				
New York-Newark-Jersey City, NY-NJ-PA	20,338,187	2,283,791	11.2%	8	50				
Los Angeles-Long Beach-Anaheim, CA	13,502,916	2,145,175	15.9%	18	157				
San Francisco-Oakland-Hayward, CA	4,737,729	1,227,422	25.9%	4	50				
Chicago-Naperville-Elgin, IL-IN-WI	9,563,680	639,078	6.7%	3	15				
Houston-The Woodlands-Sugar Land, TX	6,866,117	531,106	7.7%	2	16				
Urban Honolulu, Hi	1,009,834	414,117	41.0%	1	12				
Philadelphia-Camden-Wilmington, PA-NJ-DE-MD	6,096,952	364,862	6.0%	1	2				
Las Vegas-Henderson-Paradise, NV	2.173.843	218.389	10.0%	0	3				

(1) Chinese-American bank universe as defined by RBB's management team
(2) Count refers to total number of Chinese-American banks that are headquartered in the indicated MSA

 Count refers to total number of Chinese-American banks that are headquartered in the indicated MS Source: SNL Financial, 2010 Census



# **Demonstrated Track Record of Balance Sheet and Earnings Growth**



# **Diversified Loan Portfolio**

- Diversified across industry lines and minimal demand for non-mortgage consumer credit
- \$1.76 billion total loans as of September 30, 2018
  - · 93% originated vs. 7% acquired
- Average yield on loans of 5.83% for the third quarter of 2018

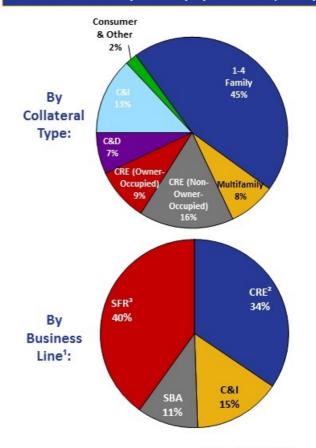
#### Loan Portfolio Growth: Originated vs. Acquired

(Dollars in millions)



- Includes construction and land development loans
- Includes Held for Investment and Held for Sale Loans

# Loan Portfolio Composition (September 30, 2018)





# **Business Line Profile**

#### **CRE Lending**

- Real estate loans for owner occupied and non-owner occupied commercial property; includes construction and land development ("C&D") loans
- High quality credits
  - · Low LTV ratios (policy limit of 75%)
  - · Income-producing properties; strong cash-flow characteristics
  - · Strong collateral profiles

#### **C&I Lending**

- Mix of variable and fixed rate C&I loans
- Lend to small- and medium-sized<sup>1</sup> manufacturing, wholesale, retail and service businesses
- Majority are secured by business assets or real estate, but underwritten based on cash flow of the business

## **SBA Lending**

- Designated Preferred Lender
- Mostly SBA 7(a) variable-rate loans; SBA 504 from time to
- Generally sell the 75% guaranteed portion of originated SBA

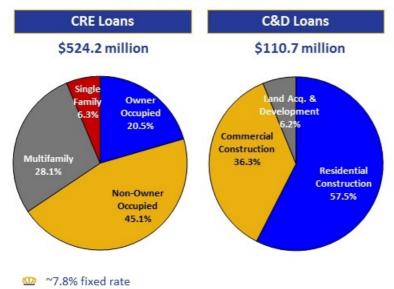
#### SFR Lending

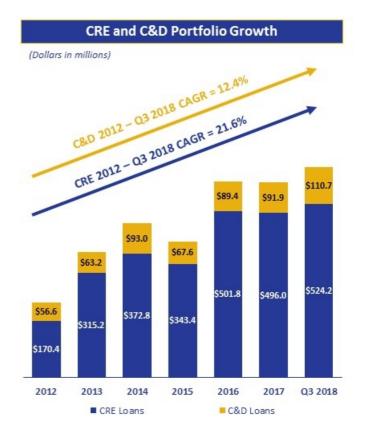
- Originate mainly non-qualified, alternative documentation SFR mortgage loans to accommodate needs of Asian-American market throughout California and potentially on the east coast and Texas
- 7-year hybrid adjustable rate mortgages
- Offer qualified mortgage program as correspondent to major banking financial institutions
- Originate both to sell ("HFS") and hold for investment
  - · HFS: primarily first trust deed mortgages on properties in California; generally retain servicing rights when sold

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# **Business Line Profile: CRE Lending | C&D Lending**

# As of September 30, 2018:

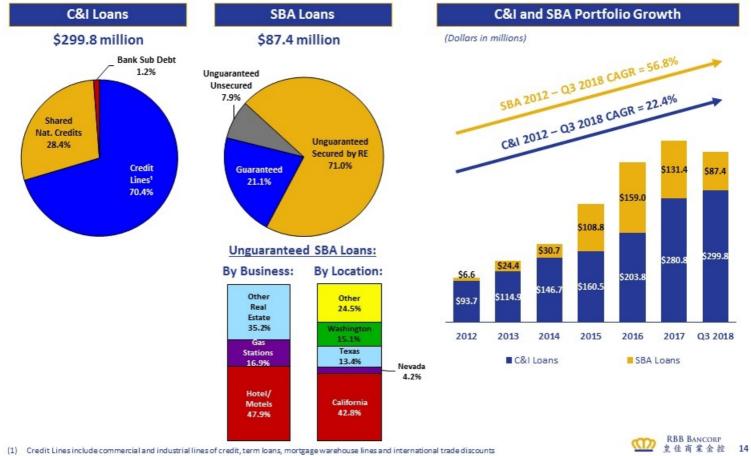






# **Business Line Profile: C&I Lending | SBA Lending**

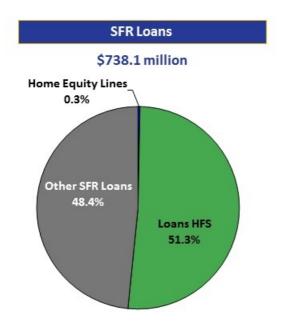
# As of September 30, 2018:

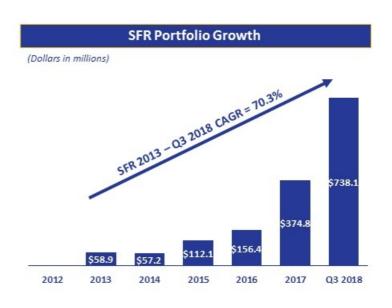


# **Business Line Profile: 1-4 Single Family Residential Lending**

#### As of September 30, 2018:

- Mo nonperforming loans<sup>1</sup> in the SFR portfolio
- Average: LTV of 56.1%; FICO score of 752; duration of approximately 4.5 years
- Current start rate of 4.75%; reprices after 7 years to one-year LIBOR plus 3.00%



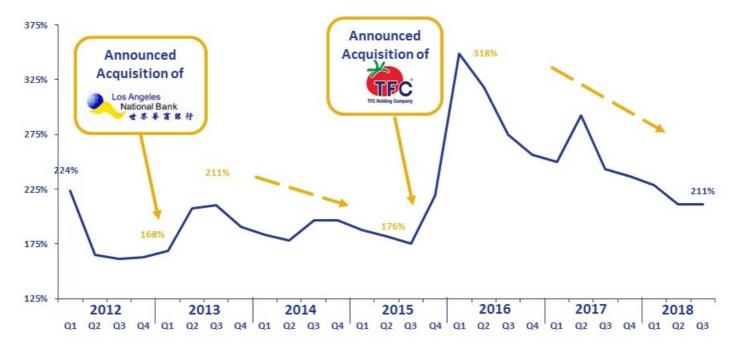


(1) Nonperforming loans include nonaccrual loans, loans past due 90 days or more and still accruing interest and loans modified under troubled debt restructurings; excludes PCI loans acquired in prior acquisitions



# **CRE Concentration<sup>1</sup> Below Interagency Guidance**

- RBB has demonstrated the ability to pursue acquisitions, including targets with significant CRE concentrations, then immediately manage down their CRE concentration post transaction closing
  - · Los Angeles National Bank: Acquisition completed May 2013
  - · TomatoBank: Acquisition completed February 2016



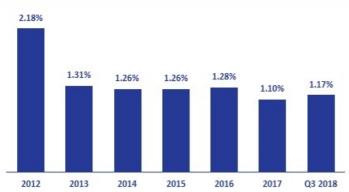
(1) CRE for the purpose of the CRE concentration ratio measured as total commercial real estate loans less owner-occupied commercial real estate loans plus construction and land development loans; CRE concentration measures this value as a percentage of total risk-based capital ("RBC")

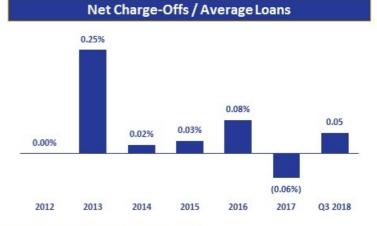


# **Disciplined Credit Culture**









- Nonperforming loans include nonaccrual loans, loans past due 90 days or more and still accruing interest and loans modified under troubled debt restructurings;
- nonperforming loans exclude PCI loans acquired in prior acquisitions

  Nonperforming assets include nonperforming loans (as defined in footnote 1 above) and other repossessed assets



# Deposit Portfolio as of September 30, 2018

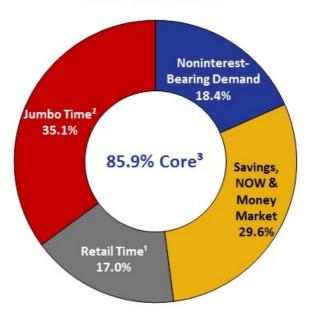
- Strongest growth coming in DDAs
- Top 10 Deposit Relationships = \$386.0 million (24.7% of total deposits)
  - 5 of the Top 10 Relationships are with Directors and shareholders of the Company; \$113.2 million, or ~29% of Top 10 total

#### For the Three Months Ended September 30, 2018:

	Avg. Balance (\$mm)	Weighted Avg. Rate
Noninterest-Bearing Demand	\$276.8	0.00%
NOW	\$23.0	0.26%
Savings	\$29.7	0.40%
Money Market	\$367.9	1.19%
Retail Time <sup>1</sup>	\$228.9	1.61%
Jumbo Time <sup>2</sup>	\$471.4	1.76%
Total Deposits	\$1,397.7	1.17%



Total: \$1.56 billion



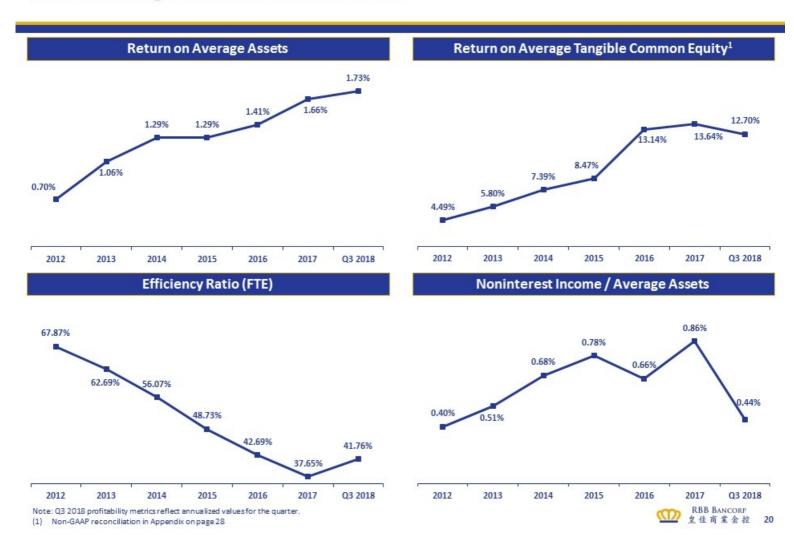
- (1) Retail Time includes time deposits with balances less than \$250,000
- Jumbo Time includes time deposits with balances of \$250,000 and greater
- (3) Reconciliation in Appendix on page 29



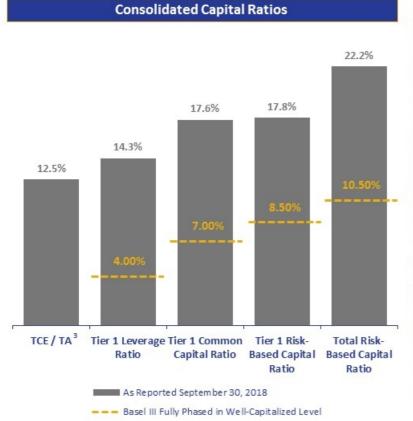
# **Attractive Net Interest Spread**



# **Outstanding Financial Performance**



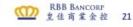
# **Consolidated Capital Ratios**



(Dollars in millions, except per share amounts)	As of September 30, 2018		
	Actual		
Long-Term Debt			
Long-Term Debt <sup>1</sup>	\$49.6		
Subordinated Debentures <sup>2</sup>	3.5		
Total Long-Term Debt	\$53.1		
Shareholders' Equity			
Common Stock	\$216.7		
Additional Paid-in Capital	6.2		
Retained Earnings	73.6		
Accumulated Other Comprehensive Loss	(1.5)		
Total Shareholders' Equity	\$295.0		
Total Capitalization	\$348.1		
Common Shares Outstanding	16,748,442		
Book Value Per Share	\$17.56		
Tangible Book Value Per Share <sup>a</sup>	\$15.71		
Regulatory Capital			
Tier 1 Common Capital	\$265.4		
Tier 1 Risk-Based Capital	\$268.9		
Total Risk-Based Capital	\$335.3		
Capital Ratios			
Tangible Common Equity / Tangible Assets <sup>3</sup>	12.5%		
Tier 1 Leverage to Average Assets	14.3%		
Tier 1 Common Capital to Risk-Weighted Assets	17.6%		
Tier 1 Capital to Risk-Weighted Assets	17.8%		

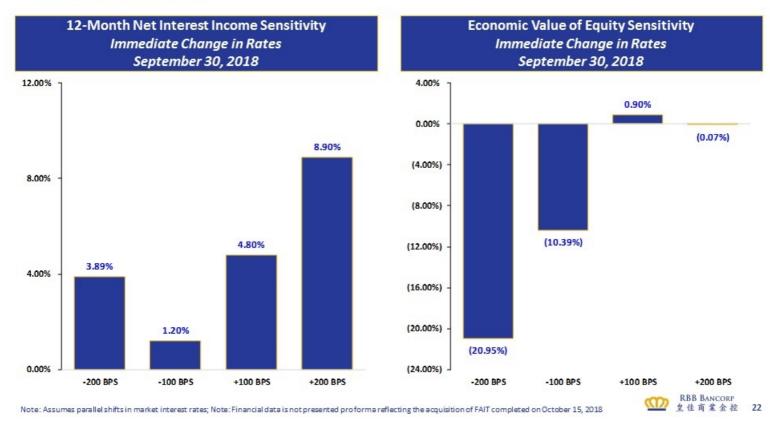
Total Capital to Risk-Weighted Assets

- Consists of 6.50% fixed-to-floating rate subordinated notes which qualify as Tier 2 capital and which were issued in March 2016 and raised proceeds of \$49.6 million and the consists of \$49.6 million and the c
- Consists of subordinated debentures issued by the companies RBB acquired to a statutory trust which then issued trust preferred securities to the public; amount shown reflects a discount of \$1.7 million to the aggregate principal balance of \$5.2 million as a result of purchase accounting adjustments
- (3) Non-GAAP reconciliation in Appendix on page 28



# **Asset Sensitive Balance Sheet**

- RBB maintains a substantial 12 month asset sensitivity
- Recent increases in fixed rate SFR hybrid loans have shifted Economic Value of Equity ("EVE") sensitivity to neutral in rising rate environment



# Outlook

- · Residential mortgage loan production positively impacted by expansion of lending activity in Las Vegas, Northern California and San Diego
- · Hired a new SBA manager who will lead business development efforts
- SBA loan production has returned to its previous levels
- SBA premiums have narrowed since the first quarter of 2018 Modest increase in expense levels
- · Mortgage pipeline volume is very strong
- Opportunistic selling between \$100 and \$150 million in mortgage loans

# Met interest margin expected to see modest contraction from additional rate increases

- Variable rate loans are experiencing increased yield
- · Deposit costs are rising in a highly competitive environment
- · Loan spreads are narrowing
- · Declining impact of accretion income will limit NIM expansion
- · The acquisition of FAIB will decrease NIM

# Loan pipeline expected to support double-digit loan Wealth Management business launched at beginning of 2018

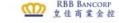
· Steady, recurring fee income will provide new source of revenue growth and diversification in 2019

#### Income Property lending business launched at beginning of 2018

 Focused on apartments, mobile home parks and student housing properties

- Increase in headcount related to personnel in the area of private banking and branch administration
- Consolidation of offices into new headquarters will provide modest cost savings
- Continued balance sheet growth should drive further improvement in profitability
- Acquisition of FAIC to be accretive to earnings per share in 2019 in the mid-teens

# FAIB/RBB



# First American International Bank Acquisition Rationale







#### Expands the RBB franchise to the New York market

 Grants RBB access to the largest Asian-American population in the US with 2.3 million Asian-Americans in the New York City MSA

#### Creates \$3.0 billion institution with improved scale and efficiencies

- · Enhances residential mortgage loan production platform (Enables RBB to originate, service FNMA qualified loans and sell its 7-1 mortgage production to FNMA)
- Enables RBB to bring its C&I lending platform to the FAIC customer base

#### Highly compatible merger partners

- Shared focus on Asian-American communities
- Complementary business models
- Strong residential mortgage loan production platforms
- Disciplined underwriting standards and commitment to strong asset quality

#### Compelling economics for RBB shareholders

- · Highly accretive to earnings per share
- · Short tangible book value dilution earnback of less than 2 years

#### Positions RBB for continued profitable growth

· Fifth acquisition since 2011

#### Transaction closed on October 15, 2018 with conversion to occur by December 2018



# **Franchise Highlights**

#### **California Branch Locations**

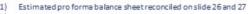
# Branches (14)

#### **New York City Branch Locations**



Pro Forma Financial Highlights(1)

Assets	~\$3.0 Billion		
Loans	~\$2.1 Billion		
HFS Loans	~\$382 Million		
Deposits	~\$2.2 Billion		
Equity	~\$365 Million		
Branches (2)	22		



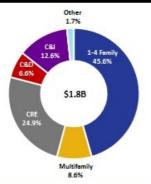
Irvine, CA branch opened in October 2018

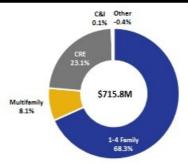


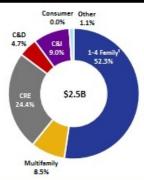
# Pro Forma Loan Composition as of September 30, 2018

#### (Dollar values in thousands)

RBB Bancorp			First American International Corp.			Pro Forma Company		
Loan Type	Balance	% Total	Loan Type	Balance	% Total	Loan Type	Balance	% Total
1-4 Family	\$801,718	45.6%	1-4 Family	\$492,952	68.9%	1-4 Family¹	\$1,294,670	52.3%
Multifamily	150,944	8.6%	Multifamily	58,413	8.2%	Multifamily	209,357	8.5%
CRE	437,690	24.9%	CRE	166,606	23.3%	CRE	604,296	24.4%
C&D	115,874	6.6%	C&D	-	-	C&D	115,874	4.7%
C&I	222,129	12.6%	C&I	653	0.1%	C&I	222,782	9.0%
Consumer	-	-	Consumer	243	0.0%	Consumer	243	0.0%
Other	29,785	1.7%	Other	(3,026)	(0.4%)	Other	26,759	1.1%
Total Loans	\$1,758,140	100.0%	Total Loans	\$715,841	100.0%	Total Loans	\$2,473,981	100.0%







3Q 2018 Yield on Loans: 5.83%

3Q 2018 Yield on Loans: 4.94%

Pro Forma Yield on Loans: 5.56%

Pro forma for the acquisition of FAIT completed on October 15, 2018; RBB's 1-4 Family residential loans exceed 50% of the portfolio. RBB stated in its 2018 Q3 Earnings Call their intention to sell a greater volume in the fourth quarter which will reduce the 1-4 Family portfolio

Note: Bank level regulatory loan composition as of September 30, 2018; Does not include purchase accounting adjustments

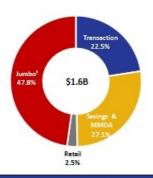
Source: S&P Global Market Intelligence



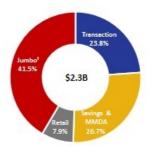
# Pro Forma Deposit Composition as of September 30, 2018

#### (Dollar values in thousands)

	RBB Bancorp		First American International Corp.			Pro Forma Company		
Deposit Type	Balance	% Total	Deposit Type	Balance	% Total	Deposit Type	Balance	% Total
Transaction	\$364,752	22.5%	Transaction	\$172,247	27.2%	Transaction	\$536,999	23.8%
Savings & MMDA	439,229	27.1%	Savings & MMDA	162,563	25.7%	Savings & MMDA	601,792	26.7%
Retail	41,085	2.5%	Retail	136,844	21.6%	Retail	177,929	7.9%
Jumbo¹	773,868	47.8%	Jumbo¹	162,013	25.6%	Jumbo¹	935,881	41.5%
Total	\$1,618,934	100.0%	Total	\$633,667	100.0%	Total	\$2,252,601	100.0%
NonintBearing	\$341,243	21.1%	NonintBearing	\$164,696	26.0%	NonintBearing	\$505,939	22.5%







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3Q 2018 Cost of Deposits: 0.97%

Pro Forma Cost of Deposits: 1.11%



<sup>1)</sup> Jumbo deposits defined as time deposits with balances greater than \$100,000 Note: Bank level regulatory deposit composition as of September 30, 2018; Does not include purchase accounting adjustments Source: S&P Global Market Intelligence

# **Estimated Pro Forma Balance Sheet**

# **Excludes Proposed Sub Debt Offering**

	RBB Stand-Alone	Estimated FAIT Stand-Alone	Estimated Pro Forma	Estimated Pro Forma
	9/30/2018	9/30/2018	Adjustments	9/30/2018
Assets				
Cash & cash equivalents	\$171,552	\$66,126	(41,837) (a)	\$195,84
Interest-earning deposits in other financial institutions	600	3,801	_	4,40
Investment securities	97,041	45,669	-	142,71
Mortgage loans held for sale	378,944	2,661	-	381,60
Gross Loans	1,381,217	713,434	(8,972)	2,085,67
Allowance for loan losses	(16,178)	(9,583)	9,583	(16,178
Loans, Net	1,365,039	703,851	611 (b)	2,069,50
Premises and equipment	8,119	5,825	3,000 (c)	16,94
FHLB stock	16,677		_	16,67
Net deferred tax assets	6,683	427	_	7,11
Other real estated owned (OREO)	293		_	29
Cash surrender value of life insurance	33,380		_	33,38
Goodwill	29,940		30,519 (d)	60,45
Servicing assets	6,247	11,290	(660) (e)	16,87
Core deposit intangibles	1,203		6,539 (f)	7,74
Accrued interest and other assets	21,121	4,447		25,56
Fotal Assets	\$2,136,839	\$844,097	(\$1,828)	\$2,979,10
Liabilities				
Deposits	\$1,564,964	\$625,785	\$2,733 (g)	\$2,193,48
Reserve for unfunded commitments	550		_	55
FHLB Advances	210,000	124,500	_	334,50
Long-term debt	49,637	2.000	_	49,63
Subordinated debentures	3,492	7,217	_	10,70
Accrued interest and other liabilities	13,197	12,434		25,63
Total Liabilities	\$1,841,840	\$769,936	\$2,733	\$2,614,50
Shareholders' Equity				
Preferred stock			_	
Common stock	216,675		2,440 (h)	219,11
Additional paid-in capital	6,194	46,232	(7,000) (i)	45,42
Retained earnings	73,646	28,070	_	101,71
Accumulated other comprehensive loss	(1,516)	(140)	_	(1,656
Total shareholders' equity	\$294,999	\$74,161	(\$4,560)	\$364,60
Total Liabilities & Equity	\$2,136,839	\$844,097	(\$1,827)	\$2,979,10

Note: Estimated proforma adjustments are explained on slide 27; Form 8-K/A with further proforma detail and explanation expected to be filed by RBB on or about December 15, 2018

Source: S&P Global Market Intelligence, Company information



# **Pro Forma Consolidated & Bank Level Capital Ratios**

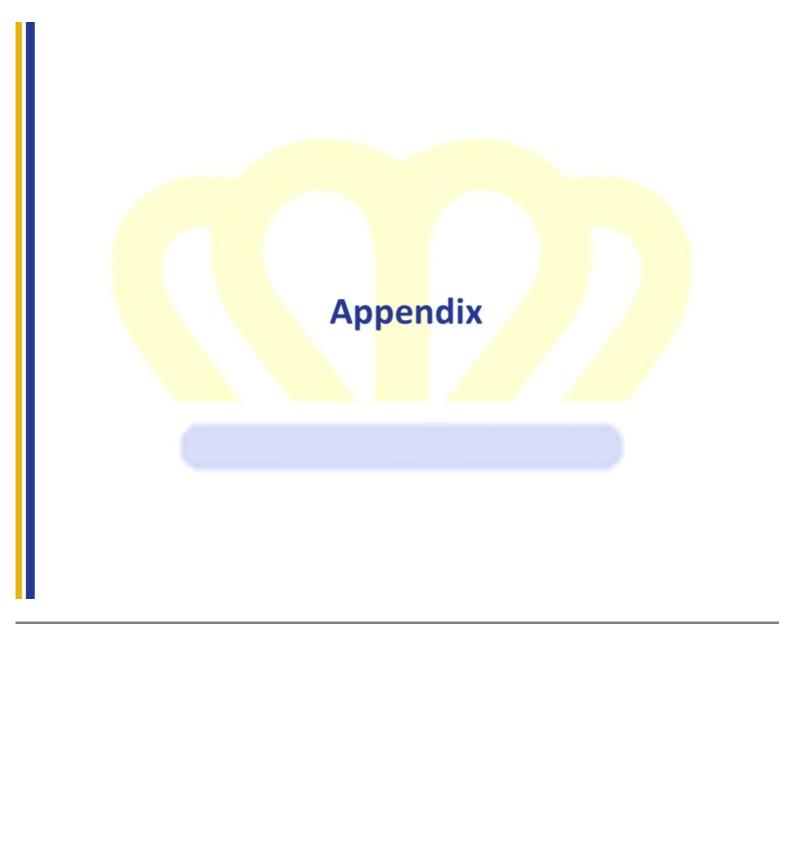
Pro Forma Consolidated Capital Ratios at Sept. 30, 2018<sup>1</sup>

Pro Forma Bank Level Capital Ratios at Sept. 30, 2018<sup>1</sup>



 Assumes \$55.0 million gross offering of subordinated debt, \$53.4 million net of 1.5% placement agent fee and expenses; Assumes 80% of net offering proceeds downstreamed to the bank as equity and 20% risk-weighting on new Assets; All offering assumptions for illustrative purposes; includes acquisition of FAIT completed on October 15, 2018





# **Board of Directors**

Yee Phong (Alan) Thian Chairman of the Board	Chairman, President and CEO of the Company and the Bank since the Bank began operations in 2008
Peter M. Chang	President of Yao Yang Enterprises LLC, which purchases and exports waste paper
Wendell Chen	CEO of US Development LLC, a real estate development firm, since 2015     CEO and Managing Partner of Vanetti, Inc. from 2006 to 2015
Pei-Chin Huang	Co-founder and President of Trendware International Inc., a Torrance-based manufacturer of computer networking equipment
James W. Kao, Ph.D.	Long and distinguished career at Philip Morris, USA in the research and development department
Ruey Chyr Kao, MD	<ul> <li>Retired in 2002 after 30 years as an obstetrician-gynecologist</li> <li>Real estate developer and investor; ownership of six hotels for the past 15 years</li> </ul>
Chie-Min (Christopher) Koo	President and Founder of Christopher Koo Accountancy, an accounting and tax service in the City of Industry
Alfonso Lau	<ul> <li>Founder, former President, and former CEO of First American International Bank</li> <li>Former member of the Board of Directors for First American International Corporation and First American International Bank</li> <li>Director of National Community Investment Fund investing in CDFI's throughout the United States</li> </ul>
Christopher Lin, Ph.D.	<ul> <li>President and Chairman of three separate specialty real estate firms: Forte Resources, Inc., Sonnycal Development Company and Linkage Financial Group, Inc.</li> </ul>
Feng Lin	President and CFO of Arche Investments, LLC, a real estate development firm     Regional Director of Harmony Bioscience Inc.
Ko-Yen Lin	<ul> <li>Real estate investor who previously served as a Commissioner of Overseas Affairs for the Government of Taiwan</li> <li>Director of United National Bank from 1982 to 1985 and General Bank from 1986 to 2003</li> <li>Senior Advisory Board member of Cathay Bank from 2003 to 2007</li> </ul>



# **Board of Directors**

Paul Lin	Founder and CEO of Drill Spot, LLC     Named one of Inc. Magazine's Top 10 Asian Entrepreneurs in 2010
Fui Ming Thian	Worked in the real estate management business for over 30 years     Responsible for operating and accounting for multiple apartment complexes
Raymond Yu	<ul> <li>Former Chairman of the Board of First American International Corporation and First American International Bank</li> <li>Real Estate Developer in New York City</li> </ul>



# **Non-GAAP Reconciliation:**

# **Tangible Common Equity and Tangible Assets**

Some of the financial measures included in this presentation are not measures of financial performance recognized by GAAP. These non-GAAP financial measures include "tangible common equity to tangible assets," "tangible book value per share," and "return on average tangible common equity." Our management uses these non-GAAP financial measures in its analysis of our performance and believes these are helpful to investors as an additional tool for further understanding our performance. The following table reconciles shareholders' equity (on a GAAP basis) to tangible common equity and total assets (on a GAAP basis) to tangible assets, calculates our tangible book value per share, and reconciles return on average tangible common equity to its most comparable GAAP measure:

(Dollars in thousands, except per share data)	As of and for the Year Ended December 31.						As of and for the Nine Months Ended Sept. 30,
	2012	2013	2014	2015	2016	2017	2018
Tangible Common Equity:							-
Total Shareholders' Equity	\$108,113	\$137,992	\$151,981	\$163,645	\$181,585	\$265, 176	\$294,999
Adjustments							
Goodwill	(789)	(4,001)	(4,001)	(4,001)	(29,940)	(29,940)	(29,940)
Core Deposit Intangible	-	(714)	(582)	(466)	(1,793)	(1,438)	(1, 203)
Tangible Common Equity	\$107,324	\$133,277	\$147,398	\$159,178	\$149,852	\$233,798	\$263,856
Tangible Assets: Total Assets - GAAP Adjustments	576,484	723,410	925,891	1,023,084	1,395,551	1,691,059	2,136,839
Goodwill	(789)	(4,001)	(4,001)	(4,001)	(29,940)	(29,940)	(29,940)
Core Deposit Intangible	-	(714)	(582)	(466)	(1,793)	(1, 438)	(1, 203)
Tangible Assets	\$575,695	\$718,695	\$921,308	\$1,018,617	\$1,363,818	\$1,659,681	\$2,105,696
Common Share's Outstanding	10,455,135	12,547,201	12,720,659	12,770,571	12,827,803	15, 908, 893	16,795,903
Tangible Common Equity to Tangible Assets Ratio	18.64%	18.54%	16.00%	15.63%	10.99%	14.09%	12.53%
Tangible Book Value Per Share	\$10.27	\$10.62	\$11.59	\$12.46	\$11.68	\$14.70	\$15.71
Average Tangible Common Equity: Average Share holders' Equity Adjustments	\$90,872	\$124,103	\$145,781	\$157,615	\$172,140	\$218,717	\$281,353
Goodwill	(789)	(2,804)	(4,001)	(4,001)	(25, 167)	(29, 940)	(29,940)
Core Deposit Intangible	-	(479)	(649)	(526)	(1,779)	(1,620)	(1, 317)
Average Tangible Common Equity	\$90,083	\$120,820	\$141,131	\$153,088	\$145,194	\$187,157	\$250,096
Net Income Available to Common Shareholders	\$4,046	\$7,004	\$10,428	\$12,973	\$19,079	\$25,528	\$26,614
Return on Average Tangible Common Equity	4.49%	5.80%	7.39%	8.47%	13.14%	13.64%	14.23%

Note: Financial data is not presented pro forma reflecting the acquisition of FAIT completed on October 15, 2018



# Regulatory Reporting to Financial Statements: Adjusted Core Deposits

Some of the financial measures included in this presentation and in forms 10-Q & 10-K filed with the SEC differ from those reported on the FRB Y-9(c) report. These financial measures include "core deposits to total deposits." Our management uses this financial measure in its analysis of our performance. The Bank measures core deposits by reviewing all relationships over \$250,000 on a quarterly basis. After discussions with our regulators on the proper way to measure core deposits, we now track all deposit relationships over \$250,000 on a quarterly basis and consider a relationship to be core if there are any three or more of the following: (i) relationships with us (as a director or shareholder); (ii) deposits within our market area; (iii) additional non-deposit services with us; (iv) electronic banking services with us; (v) active demand deposit account with us; (vi) deposits at market interest rates; and (vii) longevity of the relationship with us. We consider all deposit relationships under \$250,000 as a core relationship except for time deposits originated through an internet service. This differs from the traditional definition of core deposits which is demand and savings deposits plus time deposits less than \$250,000. As many of our customers have more than \$250,000 on deposit with us, we believe that using this method reflects a more accurate assessment of our deposit base. The following table reconciles the adjusted core deposit to total deposits:

(Dollars in thousands)						As of and for the three months ended	
		As of and for the Year Ended December 31,					
	2012	2013	2014	2015	2016	2017	2018
Core Deposits <sup>1</sup>	\$315,943	\$422,252	\$507,376	\$567,980	\$781,940	\$990,824	\$1,020,871
Adjustments to Core Deposits							
Time Deposits > \$250,000 Considered as Core Deposits <sup>2</sup>	82,373	118,756	115,572	174,038	325,453	180,751	385,801
Less: Internet and Other Deposit Originator Deposits < \$250,000 Considered Non-Core <sup>a</sup>	0-0		(44,562)	(21,418)	(30,971)	(29,467)	(1,233)
Less: Other Deposits Not Considered Core <sup>4</sup>	920		5	(70,759)	(171,800)	(136,943)	(61,375)
Adjusted Core Deposits	\$398,316	\$541,008	\$578,386	\$649,841	\$904,622	\$1,005,165	\$1,344,064
Total Deposits	442,678	574,079	767,365	853,417	1,152,763	1,337,281	1,564,964
Adjusted Core Deposits to Total Deposits Ratio	89.98%	94.24%	75.37%	76.15%	78.47%	75.16%	85.88%

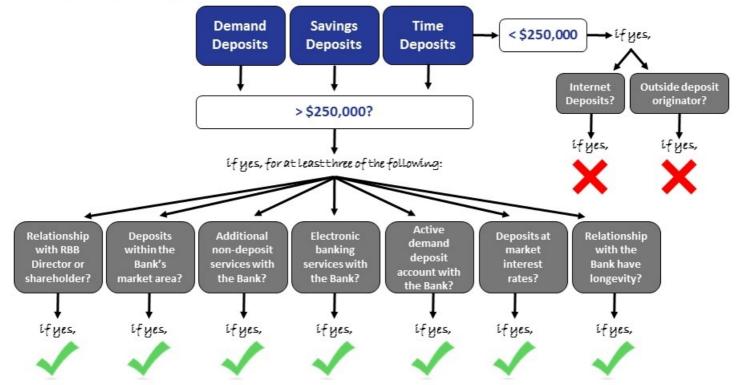
- (1) All demand and savings deposits of any amount plus time deposits less than \$250,000
- (2) Time deposits to core customers over \$250,000 as defined in the lead-in to the table above
- (3) Comprised of internet and outside deposit originator time deposits less than \$250,000 which are not considered to be core deposits

  (4) Comprised of demand and savings deposits in relationships over \$250,000 which are considered non-core deposits because they do not satisfy the definition of core
- (4) Comprised of demand and savings deposits in relationships over \$250,000 which are considered non-core deposits because they do not satisfy the definition of deposits set forth in the lead-in to the table above



# **How We Measure Core Deposits**

- PRBB reviews all deposits over \$250K on a quarterly basis
- Core deposits are traditionally defined as all deposits less time deposits greater than \$250K → The Bank measures core deposits as:



Source: "Study on Core Deposits and Brokered Deposits, Submitted to Congress pursuant to the Dodd-Frank Wall Street Reform and Consumer Protection Act, FDIC, July 8, 2011": https://www.fdic.gov/regulations/reform/coredeposit-study.pdf

RBB BANCORP 皇住商業金控

# **Double Leverage and Interest Coverage - \$55 Million Offering**

# \$ in thousands

Assumptions	
% of Subordinated Debt Downstreamed to Bank	80%
Subordinated Debt Issuance Gross Proceeds Amount	\$55,000
Subordinated Debt Issuance Net Proceeds Amount	\$53,425

	RBI	3 Stand-Alone	Est. Pro Forma RBB + FAIT	
	For the Year Ended December 31,		For the	For the
			Quarter:	Quarter:
	2016	2017	Q3 2018:	Q3 2018:
Investment in Subsidiaries (including Royal Business Bank and RAM)	\$215,851	\$269,290	\$297,958	\$333,517
Consolidated Equity	181,585	265,176	294,998	364,601
Double Leverage Ratio	118.87%	101.55%	101.00%	91.47%
Proposed Subordinated Debt Offering Downstreamed to Bank			\$42,740	\$42,740
Pro Forma Bank-Level Equity Assuming 80% Downstreamed to Bank			340,698	376,257
Pro Forma Double Leverage Ratio			115.49%	103.20%

Interest Coverage							
	2016	2017	Q3 2018 YTD	Estimated Q3 2018 YTD			
Total Deposit Interest	\$8,943	\$10,273	\$10,295	\$14,714			
Other Borrowing Interest	2,764	3,665	3,749	5,653			
Total Interest Expense	11,707	13,938	14,045	20,368			
Pre-tax Income	32,568	46,797	32,527	42,243			
Interest Coverage (including deposit expense)	3.78x	4.36x	3.32x	3.07x			
Interest Coverage (excluding deposit expense)	12.78x	13.77x	9.68x	8.47x			
New Holding Company Subordinated Debt Expense <sup>1</sup>	\$3,399	\$3,399	\$2,549	\$2,549			
Pro Forma Interest Coverage (including deposit expense)	2.93x	3.50x	2.81x	2.73x			
Pro Forma Interest Coverage (excluding deposit expense)	5.73x	7.14x	5.76x	5.84x			

Note: All offering assumptions are for illustrative purposes; includes completed acquisition of FAIT completed on October 15, 2018

1) Assumes a 6.180% annual coupon rate on new subordinated debt

Source: S&P Global Market Intelligence, Company Documents

