UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): August 17, 2020 (August 14, 2020)

RBB BANCORP

(Exact name of Registrant as Specified in Its Charter)

California (State or Other Jurisdiction of Incorporation) 001-38149 (Commission File Number) 27-2776416 (IRS Employer Identification No.)

1055 Wilshire Blvd., 12th Floor, Los Angeles, California (Address of Principal Executive Offices)

90017 (Zip Code)

Registrant's Telephone Number, Including Area Code: (213) 627-9888

Not Applicable (Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instructions A.2. below):

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12 (b) of the Act:

Title of each class	Trading Symbol(s)	Name of exchange on which registered
Common Stock, No Par Value	RBB	NASDAQ Global Select Market

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§ 230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§ 240.12b-2 of this chapter).

Emerging growth company 🗵

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Item 7.01 Regulation FD Disclosure.

On August 14, 2020 RBB Bancorp made available on its website an investor presentation regarding the Company's second quarter of 2020 financial results (Exhibit 99.1).

David Morris, Chief Financial Officer, will make this presentation telephonically and via webcast to various investors and other parties through September 30, 2020.

The investor presentation, a copy of which is furnished herewith as Exhibit 99.1, is incorporated herein by reference. The investor presentation replaces and supersedes investor presentation materials furnished as an exhibit to the Company's Current Reports on Form 8-K.

The information contained in this Item 7.01, and Exhibit 99.1 attached hereto, shall not be deemed to be "filed" for purposes of Section 18 of the Securities and Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that section. Such information shall not be incorporated by reference into any filing, whether made before or after the date hereof, regardless of any general incorporation language in such filing, unless expressly incorporated by specific reference in such filing.

Item 9.01 Financial Statements and Exhibits.

- (d) Exhibits.
- 99.1 Investor Presentation regarding RBB second quarter 2020 results
- 104 Cover Page Interactive Data File (embedded within the Inline XBRL document)

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: August 17, 2020

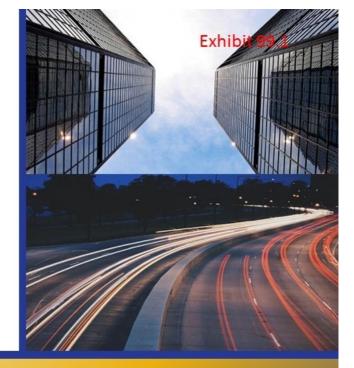
RBB BANCORP (Registrant)

Ву:

/s/ David Morris

David Morris Executive Vice President and Chief Financial Officer





Investor Presentation August 2020

NASDAQ: RBB

Forward-Looking Statements

Certain matters set forth herein (including the exhibits hereto) constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, including forward-looking statements relating to RBB Bancorp's ("RBB") current business plans, its future financial position and operating results and RBB's expectations. Forward-looking statements are typically identified by words such as "believe," "expect," "anticipate," "intend," "target," "estimate," "continue," "positions," "prospects" or "potential," by future conditional verbs such as "will, " "should, " "should, " "could" or "may", or by variations of such words or by similar expressions. These forward-looking statements are subject to numerous assumptions, risks and uncertainties which change over time. Forward-looking statements speak only as of the date they are made and we assume no duty to update forward-looking statements.

These forward-looking statements are subject to risks and uncertainties that could cause actual results, performance and/or achievements to differ materially from those projected. These risks and uncertainties include, but are not limited to, local, regional, national and international economic and market conditions and events and the impact they may have on RBB, on our customers and our assets and liabilities; our ability to attract deposits and other sources of funding or liquidity; supply and demand for real estate and periodic deterioration in real estate prices and/or values in California, New York or other states where RBB lends, including both residential and commercial real estate; a prolonged slowdown or decline in real estate construction, sales or leasing activities; changes in the financial performance and/or condition of our borrowers, depositors or key vendors or counterparties; changes in our levels of delinquent loans, nonperforming assets, allowance for loan losses and charge-offs; the costs or effects of acquisitions or dispositions we may make, whether we are able to obtain any required governmental approvals in connection with any such acquisitions or dispositions, and/or RBB's ability to realize the contemplated financial or business benefits associated with any such acquisitions or dispositions; the effect of changes in laws, regulations and applicable judicial decisions (including laws, regulations and judicial decisions concerning financial reforms, taxes, banking capital levels, consumer, commercial or secured lending, securities and securities trading and hedging, compliance, employment, executive compensation, insurance, vendor management and information security) with which we and our subsidiaries must comply or believe we should comply; changes in estimates of future reserve requirements and minimum capital requirements based upon the periodic review thereof under relevant regulatory and accounting requirements, including changes in the Basel Committee framework establishing capital standards for credit, operations and market risk; inflation, interest rate, securities market and monetary fluctuations; changes in government interest rates or monetary policies; changes in the amount and availability of deposit insurance; cyber-security threats, including loss of system functionality or theft or loss of company or customer data or money; political instability; acts of war or terrorism, or natural disasters, such as earthquakes, drought, or the effects of pandemic diseases; the timely development and acceptance of new banking products and services and the perceived overall value of these products and services by our customers and potential customers; our relationships with and reliance upon vendors with respect to the operation of certain key internal and external systems and applications; changes in commercial or consumer spending, borrowing and savings preferences or behaviors; technological changes and the expanding use of technology in banking (including the adoption of mobile banking and funds transfer applications); the ability to retain and increase market share, retain and grow customers and control expenses; changes in the competitive and regulatory environment among financial and bank holding companies, banks and other financial service providers; volatility in the credit and equity markets and its effect on the general economy or local or regional business conditions; fluctuations in the price of the our common stock or other securities; and the resulting impact on our ability to raise capital or RBB's ability to make acquisitions, the effect of changes in accounting policies and practices, as may be adopted from time-to-time by our regulatory agencies, as well as by the Public Company Accounting Oversight Board, the Financial Accounting Standards Board and other accounting standard-setters; changes in our organization, management, compensation and benefit plans, and our ability to retain or expand our workforce, management team and/or our board of directors; the costs and effects of legal, compliance and regulatory actions, changes and developments, including the initiation and resolution of legal proceedings (such as securities, consumer or employee class action litigation), regulatory or other governmental inquiries or investigations, and/or the results of regulatory examinations or reviews; our ongoing relations with our various federal and state regulators; our success at managing the risks involved in the foregoing items and all other factors set forth in RBB's public reports filed with the Securities and Exchange Commission (the "SEC"), including its Annual Report on Form 10-K for the year ended December 31, 2019, and particularly the discussion of risk factors within that document applicable to RBB. Any statements about future operating results, such as those concerning accretion and dilution to RBB's earnings or shareholders, are for illustrative purposes only, are not forecasts, and actual results may differ. RBB does not undertake, and specifically disclaims any obligation, to update any forward-looking statements to reflect occurrences or unanticipated events or circumstances after the date of such statements except as required by law.

Annualized, pro forma, projected and estimated numbers are used for illustrative purpose only, are not forecasts and may not reflect actual results.



💯 Average 33 years of bank management experience in finance, lending, credit, risk, strategy and branch operations

<u>Name / Title</u>	Experience	<u>Background</u>
Yee Phong (Alan) Thian President & Chief Executive Officer	37 years	 Chairman, President and Chief Executive Officer ("CEO") since Royal Business Bank (the "Bank") began operations in 2008 Appointed to the FDIC community bank advisory committee twice Presently on the CFPB community bank advisory committee Formerly served as Executive Vice President ("EVP") and Regional Director for United Commercial Bank, as well as President and CEO for both First Continental Bank and American International Bank
David Morris Executive Vice President & Chief Financial Officer	33 years (10 years with Alan)	 Appointed EVP and Chief Financial Officer ("CFO") of the Bank and Company in 2010 Formerly President and CEO with MetroPacific Bank and EVP, CFO and Chief Operating Officer ("COO") with San Diego Community Bank
Jeffrey Yeh Executive Vice President & Chief Credit Officer	30 years (17 years with Alan)	 Joined the Bank as an executive officer in 2008 and promoted to EVP and Chief Credit Officer in January 2014 Formerly Finance Director and Business Control Manager for Universal Science Industrial Co, Ltd. and Lending and Investment Manager for Bank of Overseas Chinese
I-Ming (Vincent) Liu Executive Vice President & Chief Risk Officer	32 years (24 years with Alan)	 Joined the Bank as an executive officer in 2008, promoted to COO in January 2011, and promoted to Chief Risk Officer of the Bank in 2011 and of the Company in 2013 Formerly Senior Vice President ("SVP") and head of southern California branch network for United Commercial Bank
Simon Pang Executive Vice President & Chief Strategy Officer	39 years (22 years with Alan)	 Joined the Bank as an executive officer in 2008 as head of commercial lending, promoted to Chief Strategy Officer in May 2012 Formerly Senior Vice President ("SVP") and commercial and international banking manager with United Commercial Bank



RBB Bancorp – Who We Are

Financial Highlights Overview Established in 2008 and headquartered in Los For the Three Months Ended June 30, 2020: Angeles, California Balance Sheet (Dollars in millions) \$3.1 billion asset Chinese-American, businessoriented community bank **Total Assets** \$3,136 Gross Loans, Including Held for Sale \$2,610 24 traditional branches 13 located in Southern California **Total Deposits** \$2,437 7 located in New York Tangible Common Equity¹ \$339 3 located in Chicago Tangible Common Equity / Tangible Assets¹ 11.07% 1 in Nevada NPAs / Assets² 0.56% Four principal business lines: Profitability Commercial Real Estate ("CRE") Commercial & Industrial ("C&I") Return on Average Assets, annualized 0.83% 1-4 Single Family Residential ("SFR") Return on Average Tangible Common Equity 7.77% SBA Lending ("SBA") FTE Net Interest Margin 3.42% Six successful acquisitions completed since 2010 Efficiency Ratio 54.4% Certified Community Development Financial Institution since mid-February 2016 Non-GAAP reconciliation in Appendix Nonperforming assets include accession Nonperforming assets include nonaccrual loans, loans past due 90 days or more and still accruing interest, loans modified under troubled debt restructurings, and other

repossessed assets; excludes purchased credit impaired ("PCI") loans

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Investment Highlights

- W High-performing community bank with defined and proven strategy to grow both organically and through acquisitions
 - Insider ownership (including family holdings) at 34% and high deposit balances, aligns interests with public shareholders
 - Experienced management team and Board of Directors with demonstrated industry knowledge, regulatory relationships, lending expertise and community involvement
 - · Niche markets with concentration on Asian-Americans
 - Products structured to address the needs of underserved individuals and businesses within those markets
 - Significant opportunities for future acquisitions across the U.S.

Conservative risk profile with focused and diversified lending strategy

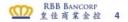
- · Solid asset quality from conservative credit culture and disciplined underwriting standards
- Interest rate neutral balance sheet

Track record of attractive returns

- Diversified revenue with four lending products spread across multiple industries and geographies
- · Substantial noninterest income and well-managed noninterest expenses

Descriptional investment opportunity to own a well-managed, highly profitable institution

· Compelling valuation and consistent dividend payout ratio



We are actively addressing client needs

- · Enrolling clients in the SBA Paycheck Protection Program
- As of June 30, 2020, we have received approvals from the SBA for 564 loans in the total amount of \$411.0 million

The following table as of June 30, 2020 is intended to summarize the Company's overall loan exposure to major industries that are considered "at-risk" for business interruption due to the COVID-19 pandemic:

Industry/Property Type	(\$ in millions)	Total Exposure	% of Total HFI Loans	Average Loan-to-Value %	
General Retail		\$217.9	8.4%	48.9%	
Mixed Use Commercial		176.9	6.8%	40.8%	
Hospitality		54.3	2.1%	60.6%	
Service Stations		22.5	0.9%	55.6%	
Restaurants		8.5	0.3%	54.4%	
Multifamily		285.5	11.0%	50.3%	
Shared National Credits (exclu	uding Airlines and Cruise Lines)	38.5	1.5%	N/A	
Airlines and Cruise Lines (SNC	:)	9.7	0.4%	N/A	
SFR Mortgage Loans - Wester	rn region	558.5	21.5%	57.8%	
SFR Mortgage Loans – Eastern	region	493.0	19.0%	46.0%	
SFR Mortgage Loans - Chicago	o metropolitan area	97.5	3.8%	48.0%	

Approximately 85% of the total exposure to Hospitality, Service Stations and Restaurants are SBA loans. The SBA has guaranteed all principal and interest payments for up to six months during the COVID-19 national emergency.



We are actively addressing client needs

- · Offering loan relief to all impacted clients
- As of June 30, 2020, we have extended payment relief on \$411.0 million loans across our entire \$2.6 billion loan portfolio, representing 15.8% of the total
 - \$219.0 million was for single family residential borrowers
 - \$192.0 million was for commercial borrowers

The following table as of June 30, 2020 and July 20, 2020 summarizes the Company's loan deferral grants by industry/property type and region:

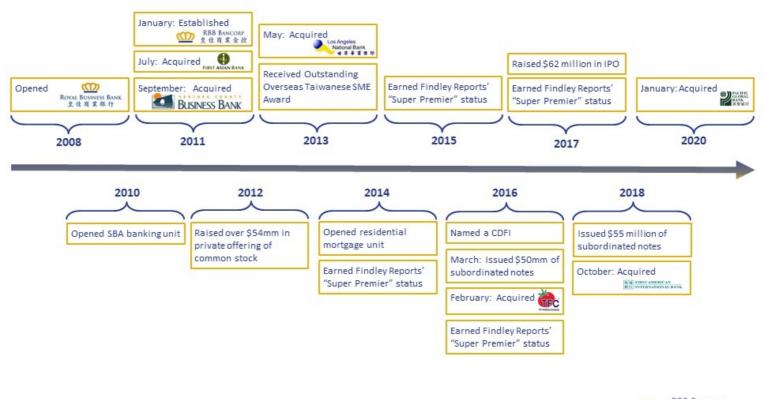
	As	As of June 30, 2020			As of July 20, 2020				
Industry/Property Type	Deferred Loans				esuming nents	Loans Deferred			
	Number	Principal Amount (\$000)	% of Total HFI Loans	Number	Principal Amount (\$000)	Number	Principal Amount (\$000)		
General Retail (1)	34	\$ 94,251	3.6%	13	\$ 50,080	21	\$ 44,171		
Mixed Use Commercial	38	58,841	2.3%	15	10,096	23	48,745		
Hospitality (1)	5	25,343	1.0%	2	6,021	3	19,322		
Restaurants (1)	11	4,186	0.2%	4	2,028	7	2,158		
Multifamily	6	9,086	0.4%	2	1,604	4	7,482		
SFR Mortgage Loans – Western region	183	118,484	4.6%	94	64,450	89	54,034		
SFR Mortgage Loans – Eastern region	203	85,935	3.3%	108	45,953	95	39,982		
SFR Mortgage Loans - Chicago metropolitan	84	14,824	0.6%	27	4,382	57	10,442		

(1) Excluding SBA loans because they do not qualify for deferments. The SBA has guaranteed all SBA loan payments for six months during the COVID-19 national emergency.

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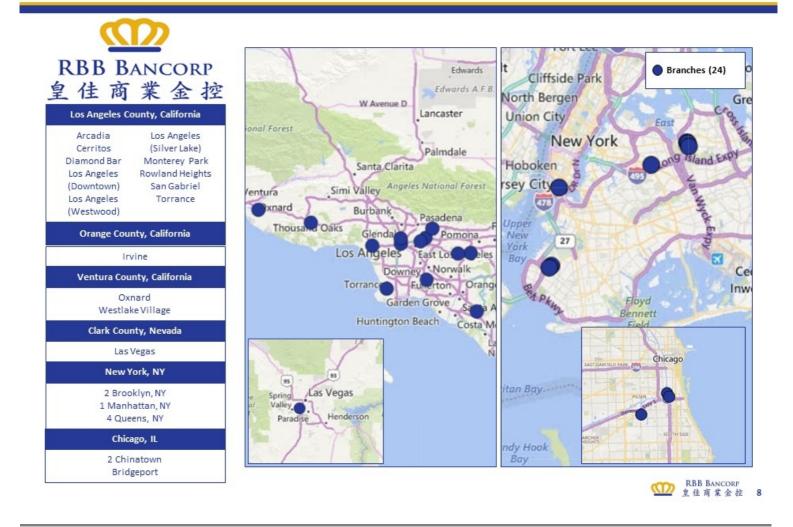
Our History

Historical Progression of Franchise Growth



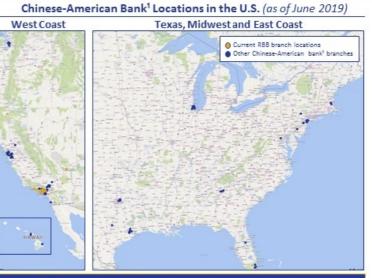
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Our Current Footprint



Substantial Opportunities for Acquisitions: Chinese-American Banks Across the U.S.

- Chinese-American bank universe comprised of over 35 banks¹:
 - Publicly-traded
 - Locally-owned
 - · Subsidiaries of Taiwanese or Chinese banks
- Other Asian-American banks also represent compelling acquisition opportunities
- Target markets include select Metropolitan Statistic Areas ("MSAs") that fulfill the following conditions:
 - · High concentration of Asian-Americans
 - High number of Chinese-American banks² and branches



Specific Target Markets

		Total	Asian America	an Population
Identified expansion markets	MSA (population in thousands)	Population	Actual	% of Total
Current markets	New York-Newark-Jersey City, NY-NJ-PA	19,979	1,978	9.9%
Current markets	Los Angeles-Long Beach-Anaheim, CA	13,291	1,954	14.7%
	San Francisco-Oakland-Hayward, CA	4,729	1,097	23.2%
	Chicago-Naperville-Elgin, IL-IN-WI	9,499	532	5.6%
	Houston-The Woodlands-Sugar Land, TX	6,997	455	6.5%
	Seattle-Tacoma-Bellevue, WA	3,939	449	11.4%
	Urban Honolulu, HI	980	429	43.8%
	Philadelphia-Camden-Wilmington, PA-NI-DE-MD	6,046	302	5.0%
	Las Vegas-Henderson-Paradise, NV	2,232	194	8.7%
defined by RBB's management team			and the second	DBD Buugaan

Chinese-American bank universe as defined by RBB's management team
 Count refers to total number of Chinese-American banks that are headquartered in the indicated MSA

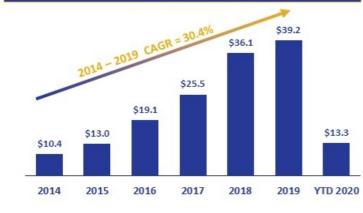
Source: SNL Financial, Census Bureau 2018 estimates

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Demonstrated Track Record of Balance Sheet and Earnings Growth



Net Income (\$mm)



2017 Return on Average Tangible Common Equity¹

Total Deposits (\$mm)

\$1,337

\$1,153

2016

\$2,436

2Q20

\$2,249

2019

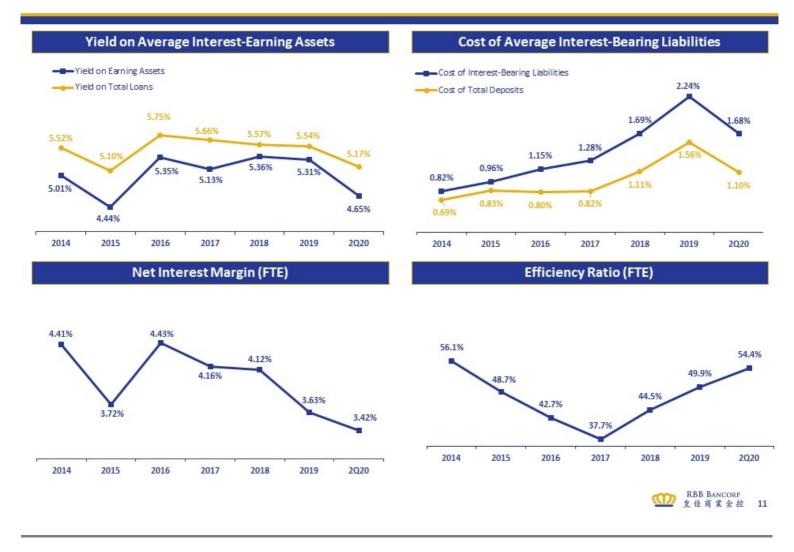
\$2,144

2018

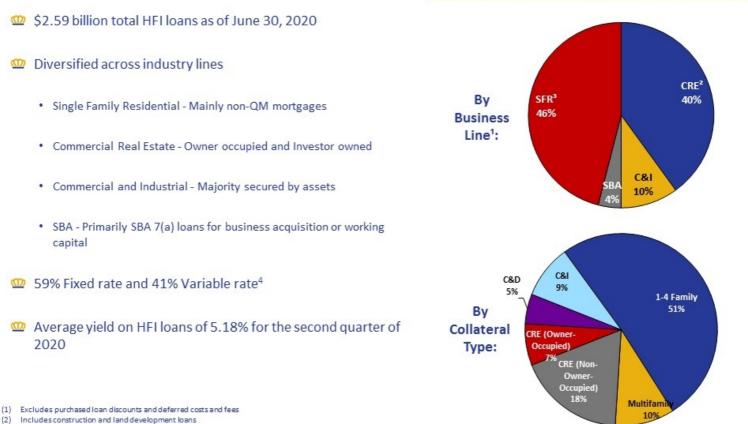


(1) Non-GAAP reconciliation in Appendix

Profitability Drivers



Diversified Loan Portfolio



Loan Portfolio Composition (June 30, 2020)

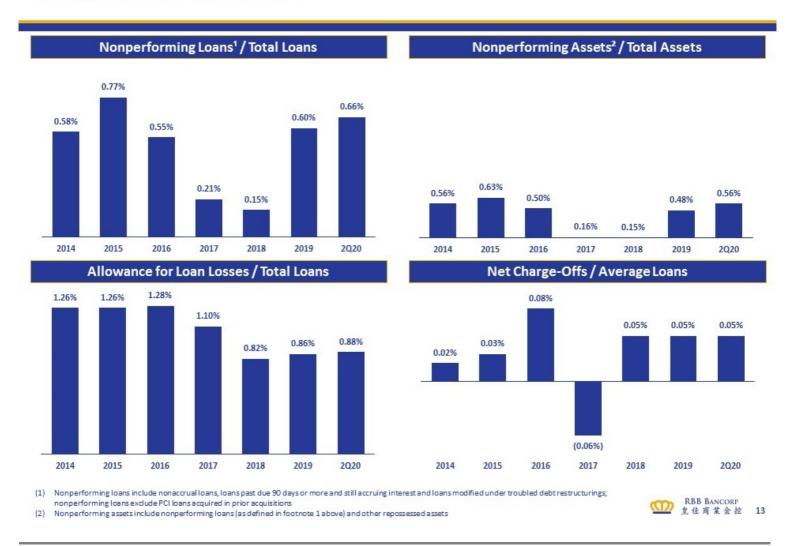
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- (3) Includes Held for Investment and Held for Sale Loans
- (4) Includes loans that have initial fixed rate terms prior to converting to variable rate loans

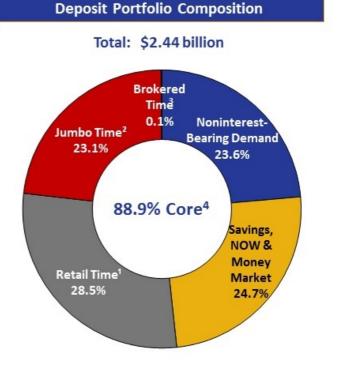
Disciplined Credit Culture



Deposit Portfolio as of June 30, 2020

Strongest growth coming in DDAs

- Top 10 Deposit Relationships = \$333.0 million (13.7% of total deposits)
 - 4 of the Top 10 Relationships are with Directors and shareholders of the Company; \$116.6 million, or ~35% of Top 10 total



For the Three Months Ended June 30, 2020

	Avg. Balance (\$mm)	Weighted Avg. Rate
Noninterest-Bearing Demand	\$557.9	0.00%
NOW	57.5	0.42%
Savings	123.9	0.11%
Money Market	404.5	0.63%
Retail Time ¹	659.6	1.71%
Jumbo Time²	589.1	1.91%
Brokered Time ³	32.8	2.07%
Total Deposits	\$2,458.0	1.10%

(1) Retail Time includes time deposits with balances less than \$250,000, excluding brokered time

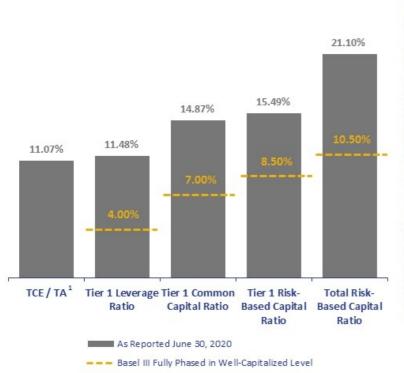
(2) Jumbo Time includes time deposits with balances of \$250,000 and greater

Brokered Time are brokered time deposits, which are all lower than \$100,000
 Brokered Water is Annual for

(4) Reconciliation in Appendix



Consolidated Capital Ratios



Consolidated Capital Ratios

Consolidated Capitalization Table

(Dollars in millions, except per share amounts)	As of June 30, 2020
	Actual
Long-Term Debt	
Long-Term Debt	\$104.2
Subord inated Debentures	14.2
Total Long-Term Debt	\$118.4
Shareholders' Equity	
Common Stock	\$286.4
Additional Paid-in Capital	5.0
Treasury Stock	
Retained Earnings	121.5
Accumulated Other Comprehensive Income	1.1
Total Shareholders' Equity	\$414.0
Total Capitalization	\$532.4
Common Shares Outstanding	19,739,281
Book Value Per Share	\$20.97
Tangible Book Value Per Share ¹	\$17.17
Regulatory Capital	
Tier 1 Common Capital	\$339.3
Tier 1 Risk-Based Capital	\$353.5
Total Risk-Based Capital	\$481.6

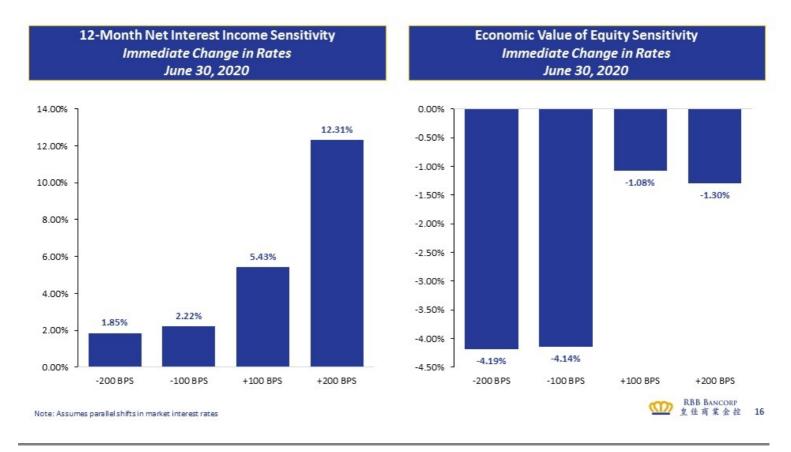
(1) Non-GAAP reconciliation in Appendix



Interest Rate Risk Profile

12 month NII sensitivity is neutral to slightly liability sensitive

Deconomic Value of Equity ("EVE") sensitivity is neutral to slightly liability sensitive in a flat to declining environment



Outlook

Met interest margin expected to see modest expansion

- Average CD costs will decrease due to rollover of higher cost CDs
- · Loan and deposit rate environment will remain competitive
- Flat yield curve will limit NIM expansion

Do not expect loan sales to return until the 4th quarter

W High single-digit balance sheet growth should drive further improvement in profitability

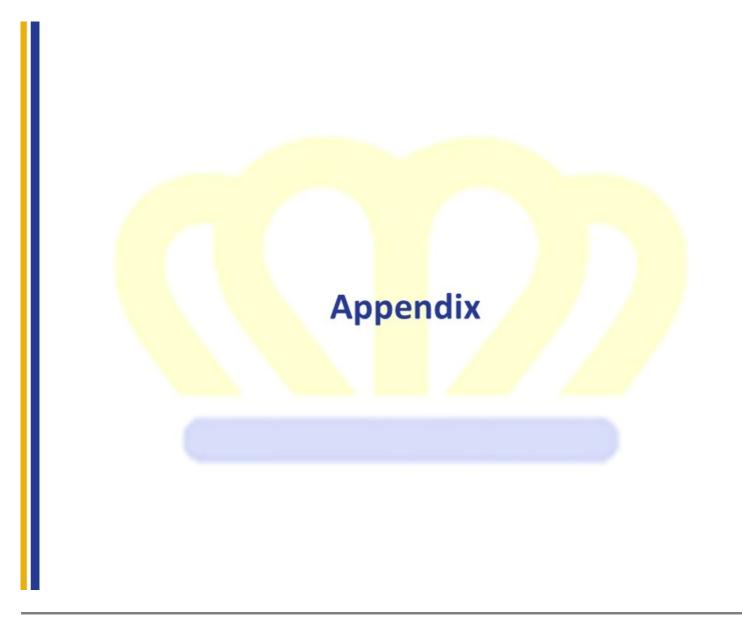
Modest decrease in expense levels

Consolidation of offices in all regions will provide modest cost savings

Projected loan losses:

- Expect \$250,000-\$500,000 in loan losses on pre-COVID hotel loans
- Too early to determine COVID related loan losses
- 87% of loans that had April deferments are paying
- Expect to increase ALLL by 10bps

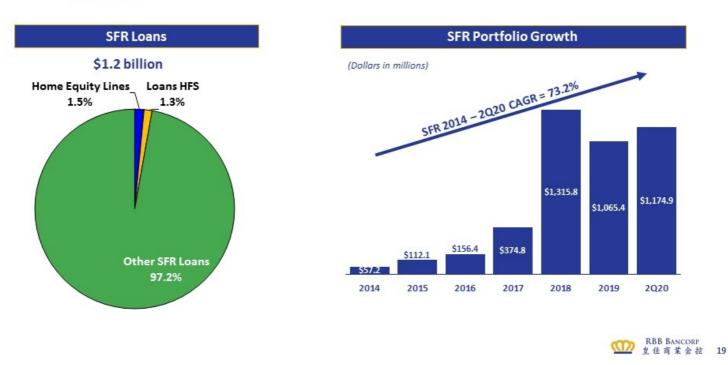
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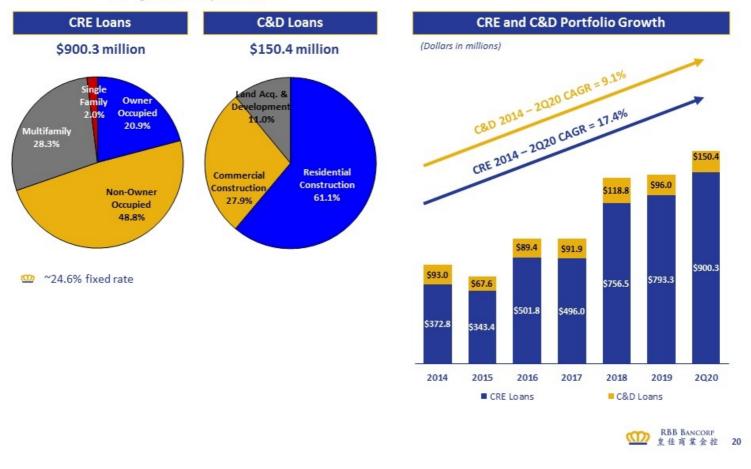
Business Line Profile: 1-4 Single Family Residential Lending

As of June 30, 2020:

- Average current start rates:
 - 5.00% (Western region); 4.375% plus 1% in points (Eastern region); reprices at 7 years to one-year CMT plus 2.50%

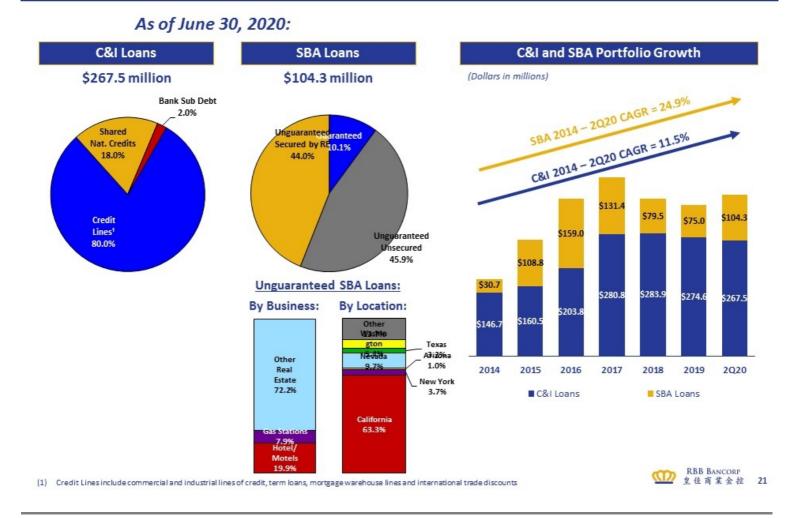


Business Line Profile: CRE Lending | C&D Lending



As of June 30, 2020:

Business Line Profile: C&I Lending | SBA Lending



Non-GAAP Reconciliation: Tangible Common Equity and Tangible Assets

Some of the financial measures included in this presentation are not measures of financial performance recognized by GAAP. These non-GAAP financial measures include "tangible common equity to tangible assets," "tangible book value per share," and "return on average tangible common equity." Our management uses these non-GAAP financial measures in its analysis of our performance and believes these are helpful to investors as an additional tool for further understanding our performance. The following table reconciles shareholders' equity (on a GAAP basis) to tangible common equity and total assets (on a GAAP basis) to tangible assets, calculates our tangible book value per share, and reconciles return on average tangible common equity to its most comparable GAAP measure:

	As of and for the period ended								
	2013	2014	2015	2016	2017	2018	2019	2Q20	
Fangible Common Equity:									
Total Shareholders' Equity	\$137,992	\$151,981	\$163,645	\$181,585	\$265,176	\$374,621	\$407,567	\$414,025	
Adjustments									
Goodwill	(4,001)	(4,001)	(4,001)	(29,940)	(29,940)	(58,383)	(58,563)	(69,209	
Core Deposit Intangible	(714)	(582)	(466)	(1,793)	(1,438)	(7,601)	(6,100)	(5,876	
Fangible Common Equity	\$133,277	\$147,398	\$159,178	\$149,852	\$233,798	\$308,637	\$342,904	\$338,940	
Fangible Assets:									
Fotal Assets - GAAP	723,410	925,891	1,023,084	1,395,551	1,691,059	2,974,002	2,788,535	3,136,181	
Adjustments									
Goodwill	(4,001)	(4,001)	(4,001)	(29,940)	(29,940)	(58,383)	(58,563)	(69,209	
Core Deposit Intangible	(714)	(582)	(466)	(1,793)	(1,438)	(7,601)	(6,100)	(5,876	
Fangible Assets	\$718,695	\$921,308	\$1,018,617	\$1,363,818	\$1,659,681	\$2,908,018	\$2,723,872	\$3,061,09	
Common Shares Outstanding	12,547,201	12,720,659	12,770,571	12,827,803	15,908,893	20,000,022	20,030,866	19,739,280	
Fangible Common Equity to Tangible Assets Ratio	18.54%	16.00%	15.63%	10.99%	14.09%	10.61%	12.59%	11.07%	
Fangible Book Value Per Share	\$10.62	\$11.59	\$12.46	\$11.68	\$14.70	\$15.43	\$17.12	\$17.17	
Average Tangible Common Equity:									
Average Shareholders' Equity	\$124,103	\$145,781	\$157,615	\$172,140	\$218,717	\$296,869	\$393,895	\$412,852	
Adjustments									
Goodwill	(2,804)	(4,001)	(4,001)	(25,167)	(29,940)	(58,383)	(58,446)	(69,466	
Core Deposit Intangible	(479)	(649)	(526)	(1,779)	(1,620)	(7,601)	(6,873)	(6,094	
Average Tangible Common Equity	\$120,820	\$141,131	\$153,088	\$145,194	\$187,157	\$230,885	\$328,576	\$337,292	
Net Income Available to Common Shareholders	\$7,004	\$10,428	\$12,973	\$19,079	\$25,528	\$36,105	\$39,209	\$6,513	
Return on Average Tangible Common Equity	5.80%	7,39%	8.47%	13.14%	13.64%	15.64%	11.93%	7.77%	

Note: Historical financial data is not presented pro forma reflecting the acquisition of FAIT completed on October 15, 2018

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Regulatory Reporting to Financial Statements: Adjusted Core Deposits

Some of the financial measures included in this presentation and in forms 10-Q & 10-K filed with the SEC differ from those reported on the FRB Y-9(c) report. These financial measures include "core deposits to total deposits." Our management uses this financial measure in its analysis of our performance. The Bank measures core deposits by reviewing all relationships over \$250,000 on a quarterly basis. After discussions with our regulators on the proper way to measure core deposits, we now track all deposit relationships over \$250,000 on a quarterly basis and consider a relationship to be core if there are any three or more of the following: (i) relationships with us (as a director or shareholder); (ii) deposits within our market area; (iii) additional non-deposit services with us; (iv) electronic banking services with us; (v) active demand deposit account with us; (vi) deposits at market interest rates; and (vii) longevity of the relationship with us. We consider all deposit relationships under \$250,000 as a core relationship except for time deposits originated through an internet service. This differs from the traditional definition of core deposits which is demand and savings deposits plus time deposits less than \$250,000. As many of our customers have more than \$250,000 on deposit with us, we believe that using this method reflects a more accurate assessment of our deposit base. The following table reconciles the adjusted core deposit to total

deposits: (Dollars in thousands)

	As of the period ended							
	2013	2014	2015	2016	2017	2018	2019	2Q20
Core Deposits ¹	\$422,252	\$507,376	\$567,980	\$781,940	\$990,824	\$1,670,572	\$1,651,678	\$1,874,532
Adjustments to Core Deposits								
Time Deposits > \$250,000 Considered as Core Deposits ²	118,756	115,572	174,038	325,453	180,751	468,773	446,968	439,183
Less: Brokered Deposits Considered Non-Core	1.2	-	-	-	-	(113,832)	(67,089)	(2,378)
Less: Internet and Other Deposit Originator								
Deposits < \$250,000 Considered Non-Core ³	-	(44,562)	(21,418)	(30,971)	(29,467)	(18,286)	(26,025)	(86,356)
Less: Other Deposits Not Considered Core ⁴	874	171	(70,759)	(171,800)	(136,943)	(52,002)	(60,719)	(59,772)
Adjusted Core Deposits	\$541,008	\$578,386	\$649,841	\$904,622	\$1,005,165	\$1,955,225	\$1,944,813	\$2,165,209
Total Deposits	574,079	767,365	853,417	1,152,763	1,337,281	2,144,041	2,249,061	2,436,520
Adjusted Core Deposits to Total Deposits Ratio	94.24%	75.37%	76.15%	78.47%	75.16%	91.19%	86.47%	88.86%

(1) All demand and savings deposits of any amount plus time deposits less than \$250,000

(2) Time deposits to core customers over \$250,000 as defined in the lead-in to the table above

(3) Comprised of internet and outside deposit originator time deposits less than \$250,000 which are not considered to be core deposits

(4) Comprised of demand and savings deposits in relationships over \$250,000 which are considered non-core deposits because they do not satisfy the definition of core

deposits set forth in the lead-in to the table above

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How We Measure Core Deposits

250K on a quarterly basis over \$250K on a quarterly basis

 Core deposits are traditionally defined as all deposits less time deposits greater than \$250K → The Bank measures core deposits as:

